

# **Welcome to Spectrum ERP!**

An Enterprise Solution to answer your Business Concerns and keep you Growing.

Derive Profitable Growth, Maximize Efficiency and Transform Business with a complete, robust and cost-effective solution for SME. This business solution is well known for its Quality and will help you manage every aspect of your company- from sales to operations and financials.



# **Agenda**

- Introduction
- **■** Process flow
- **■** Solution map
- Order to cash function
- **■** Production function
- **■** Procure to pay functions
- Reports
- **■** Features and benefits
- Delivery and support
- **Conclusion**



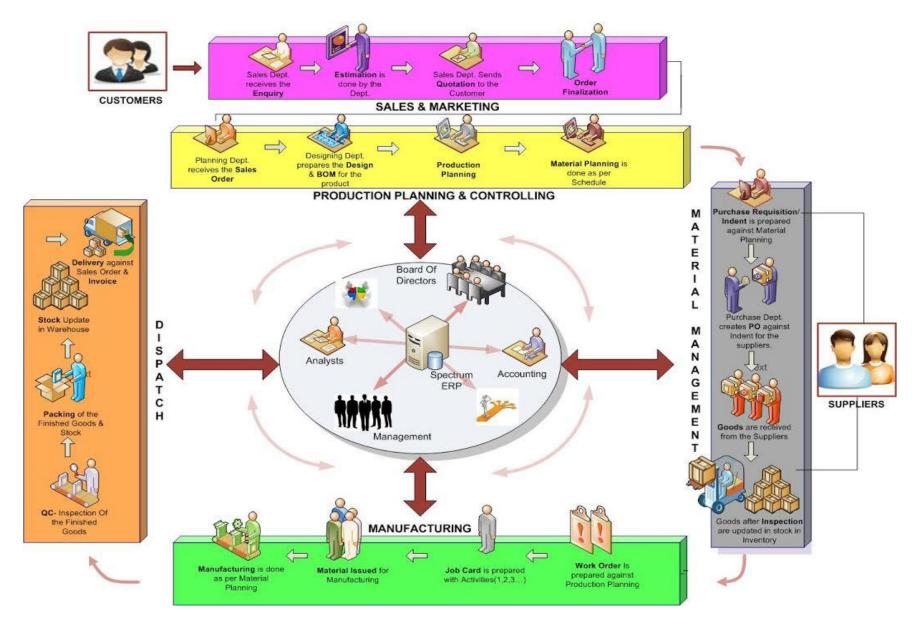


#### Introduction

- Advancement in technology has changed the way we do business. This digital age has raised the customer expectation in terms of response time, quality, delivery and services. To match these expectations, today business owners need better integration among their cross functional activities. It also demands a close monitoring and controlling of activities at organizational level.
- "SpectrumERP" is designed to help business owners in achieving these objectives. It automates most of your regular activities and provides you a rich set of data for a better business analysis and let you make more informed decisions.



# **Process flow of SpectrumERP**





#### **Solution Map :- SpectrumERP**

# SOLUTION

#### TO EMPOWER YOUR BUSINESS

Spectrum ERP - Robust & Affordable ERP Solution exclusively for SMEs

BUSINESS PERFORMANCE / INTELLIGENCE / ANALYTICS / PROCESS & EVENT MANAGEMENT

PORTAL, ANALYSIS, REPORTS

DOCUMENT MANAGEMENT SYSTEM

ENTERPRISE MOBILITY, DEVICE COMMUNICATION SYSTEM, AUDIT

PROJECT CLOSURE

RISK MANAGEMENT

HYSICAL INVENTORY SALES PERSON MATERIAL POST SHIPMENT PROCESS INBOUND LOGISTICS

MATERIAL

CONFIGURABLE SOLUTION TO MAP YOUR BUSINESS NEED

SUB-CONTRACTING

PROCUREMENT

WAREHOUSE

INVENTORY ADMINISTRATION

MATERIAL MANAGEMENT

SERVICE MANAGEMENT TASKS & EVENT MANAGEMENT MANAGEMENT CASES

OPPORTUNITY CAMPAIGN MANAGEMENT CLIENT & CONTACT MANAGEMENT DISTRIBUTION

MONITORING A COSTING MANUFACTURING PROJECT REVIEW **EXECUTIONS** WORK ORDER MANAGEMENT WORK ORDERS & SUBCONTRACT CAPACITY REQUIREMENT ROJECT PLANNII SCHEDULING AND TRACKING PLANNING REQUIREMENT PROJECT

PRODUCTION REPORT

**ESTIMATION** 

PRODUCT

PROJECT BREAKDOWN PROJECT PROJECT MANAGEMENT MANAGEMENT

KNOWLEDGE BASE

CUSTOMER CALL CUSTOMER SERVICE

MAINTENANCE WORK LOG MANAGEMENT

QUALITY COST AMC & CONTRACT

INSPECTION QUALITY PLANNING QUIPMENT/LOCATION DETAIL INBOUND/OUTBOUND

QUALITY SETUP MANAGEMENT

CERTIFICATES

ROOT CAUSE ANALYSIS

CONSOLIDATION

COSTING & COST

BUDGETING

FIXED ASSET

RECEIVABLE

HR & PAYROLL FINANCE

GLOBAL SETTING: WORK FLOW, SECURITY, BUSINESS EVENT NOTIFICATION

#### Our Solution Suite

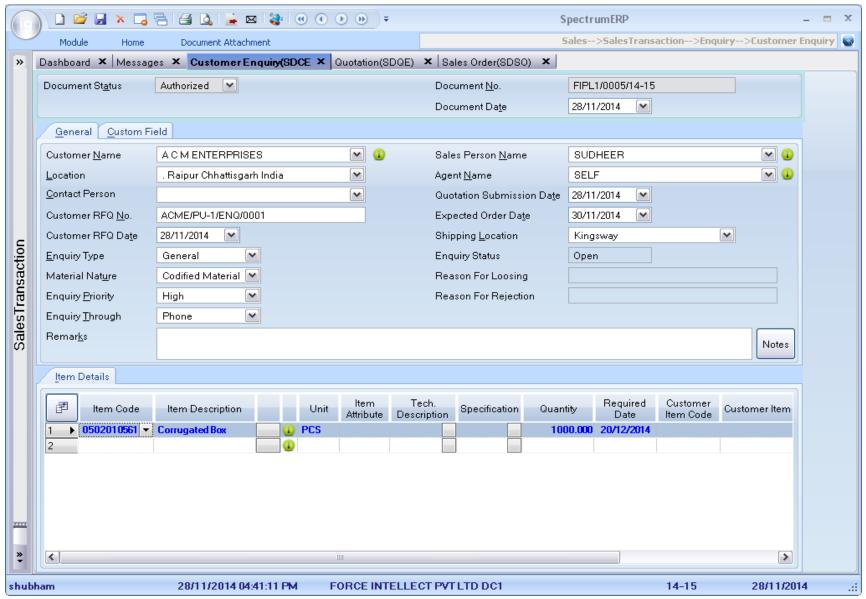
- ▶ Spectrum Lite (For Micro Industries)
- ▶ Spectrum Enterprise (For Small & Medium)
- ▶ Spectrum Pro (For Midcap)
- Purchase to Pay Solutions
- Supply Chain Management



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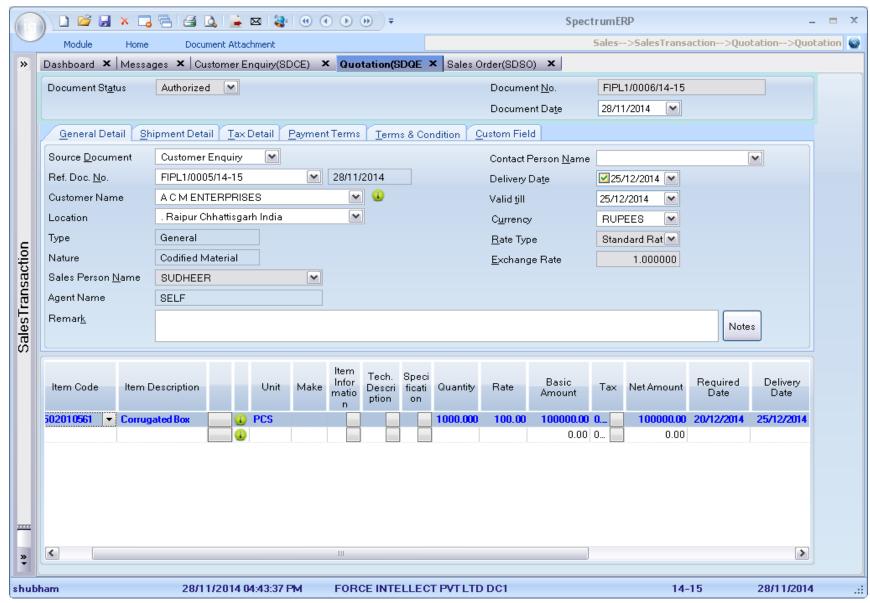


### **Sales Enquiry:**



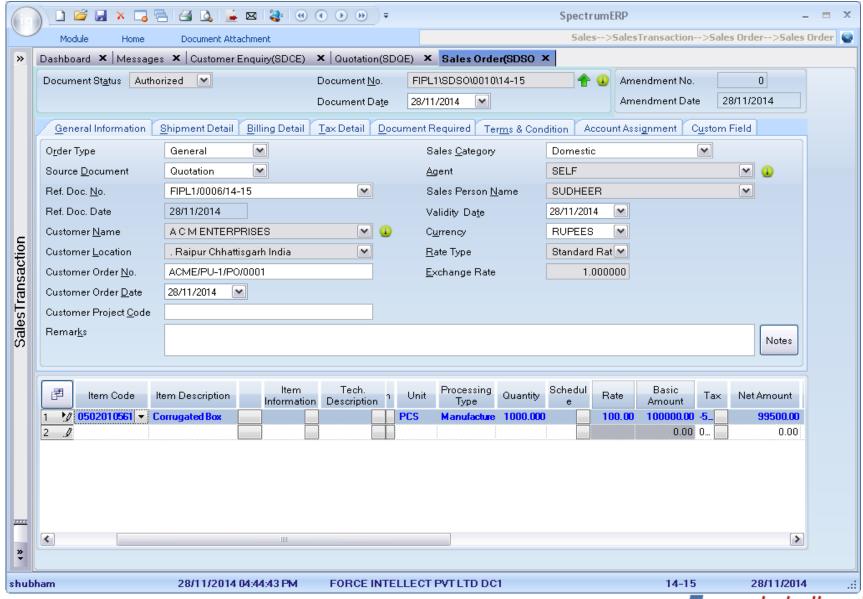


#### **Sales Quotation:**



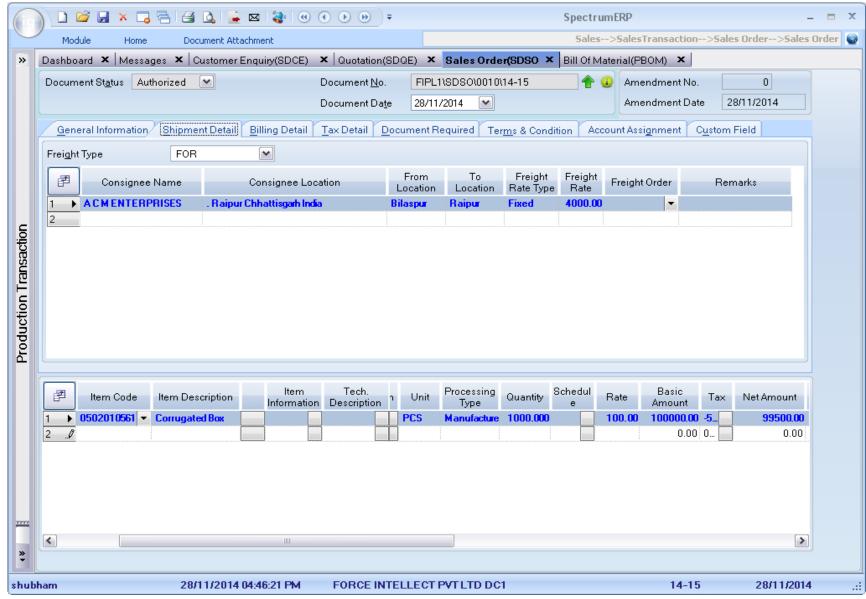


#### **Sales Order: General Detail**



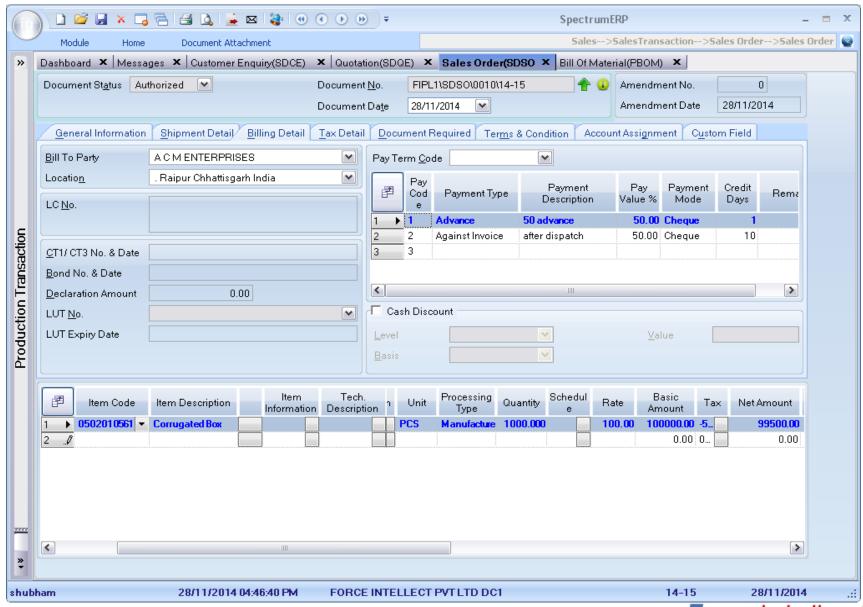


## **Sales Order: Shipping Detail**



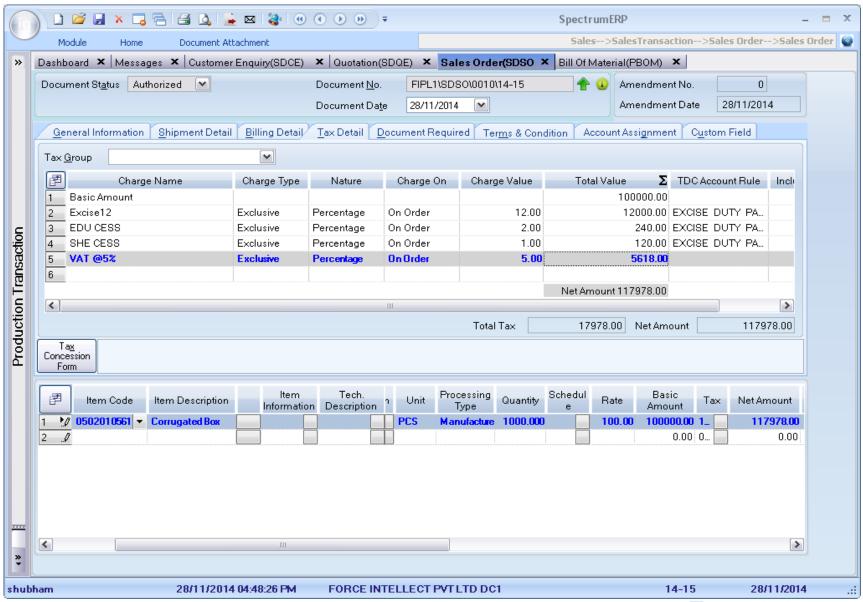


#### Sales Order: Billing detail



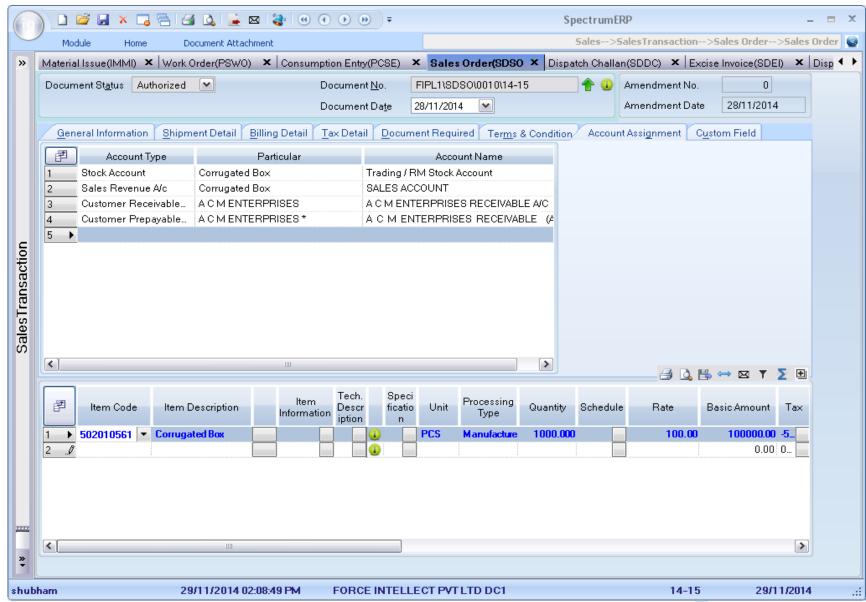


#### **Sales Order: Tax Detail**



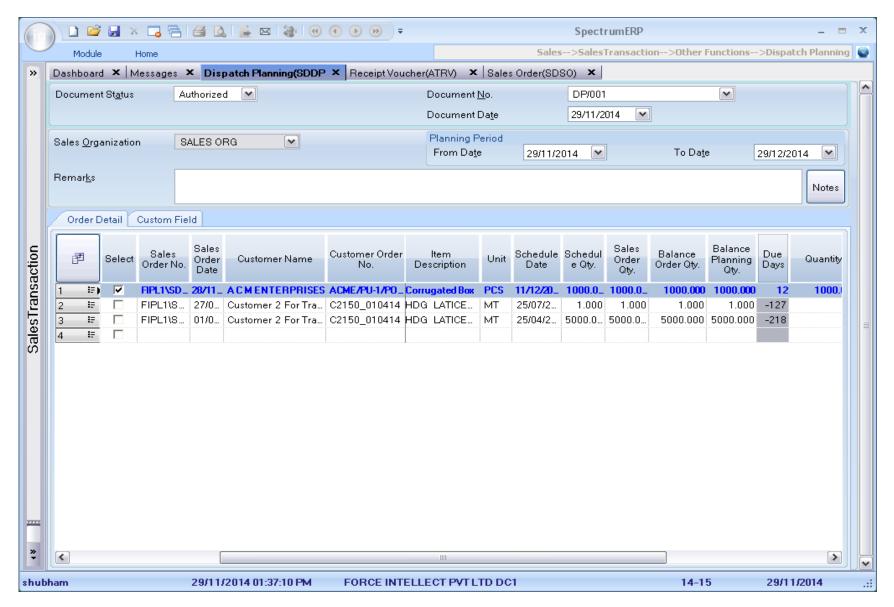


## **Sales Order: Account Assignment**



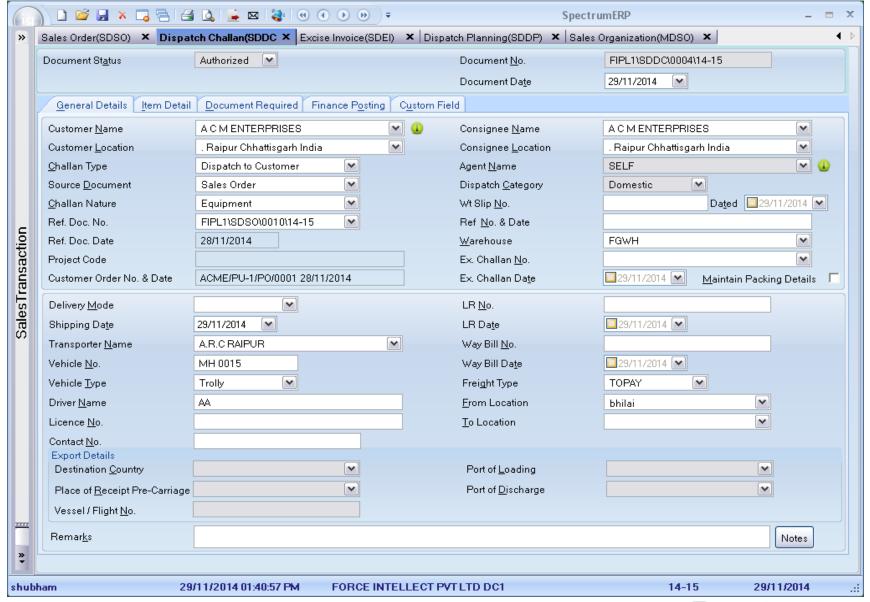


## **Dispatch Planning:**



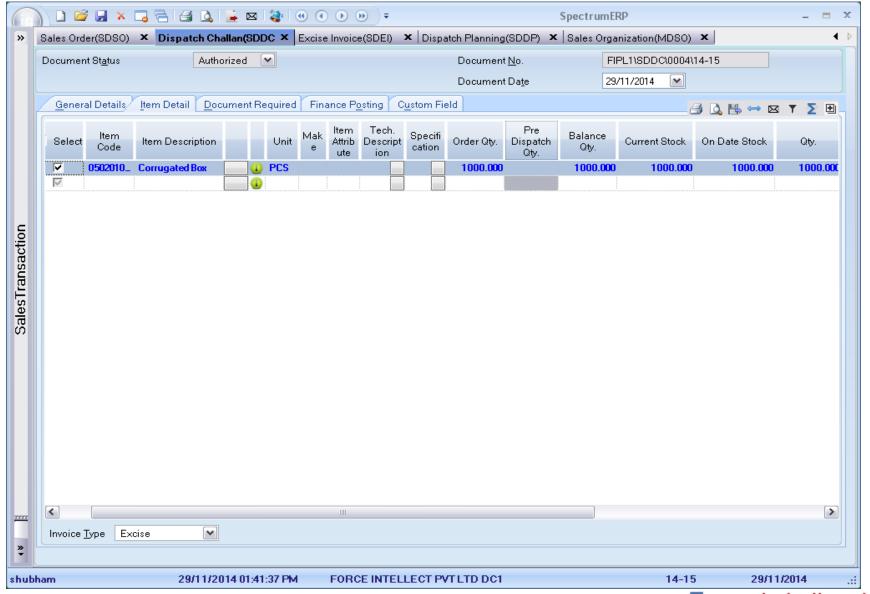


## **Dispatch Challan: General Detail**



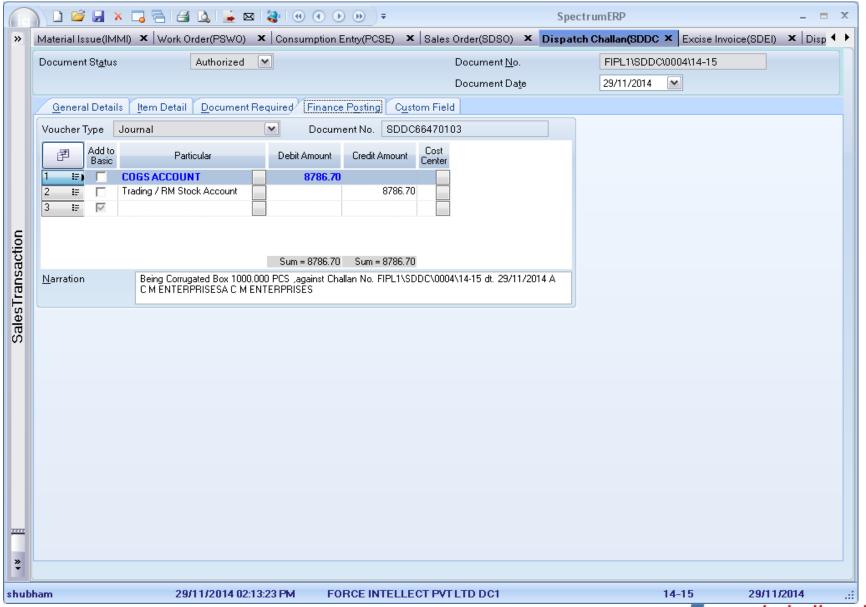


## **Dispatch Challan: Item Detail**

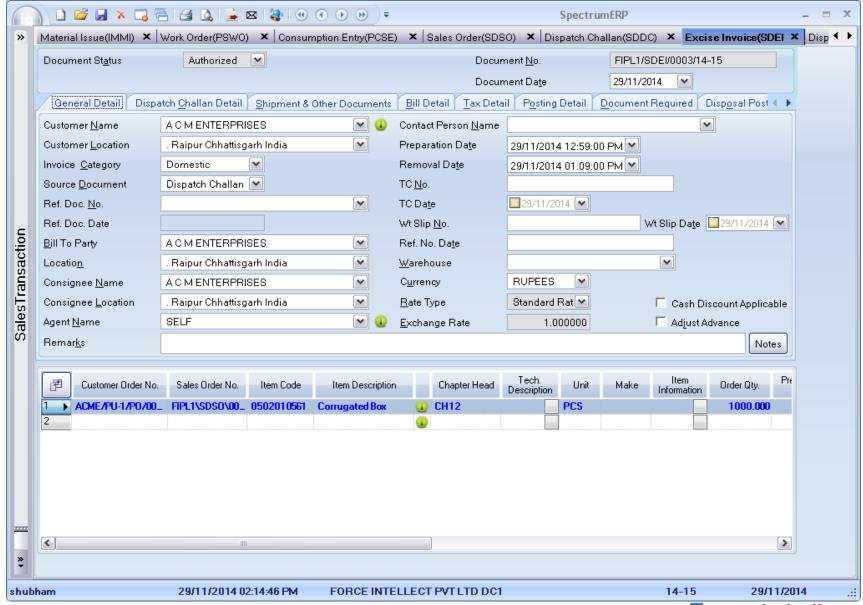




# **Dispatch Challan: Finance Posting**

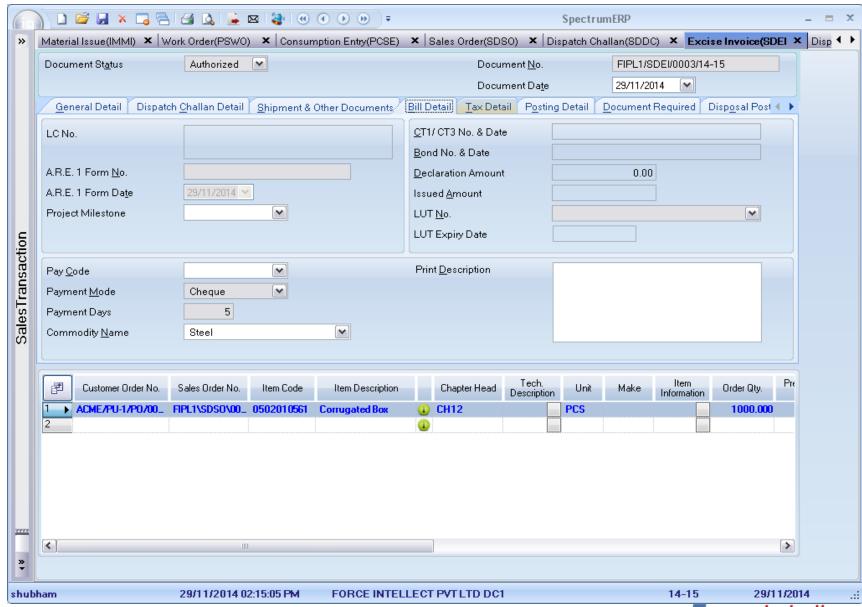


#### **Excise invoice: General Detail**

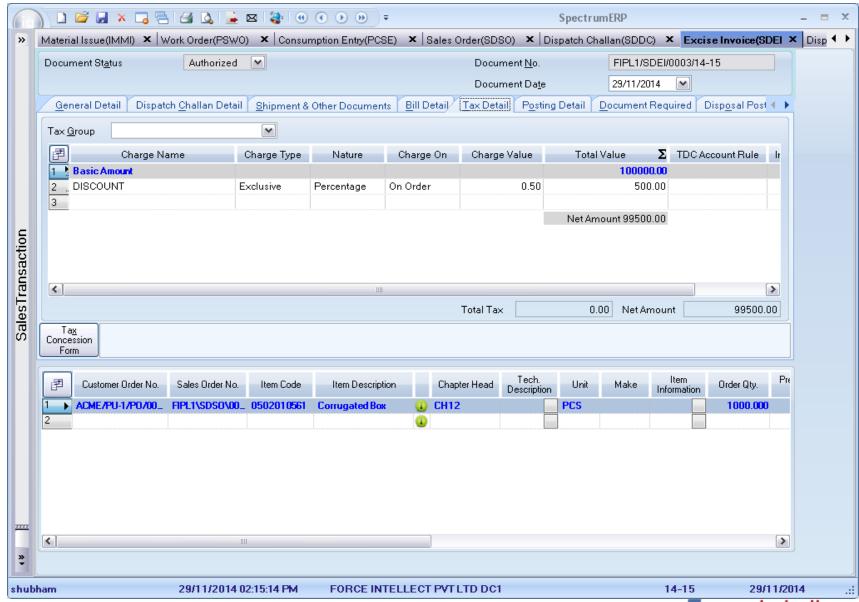




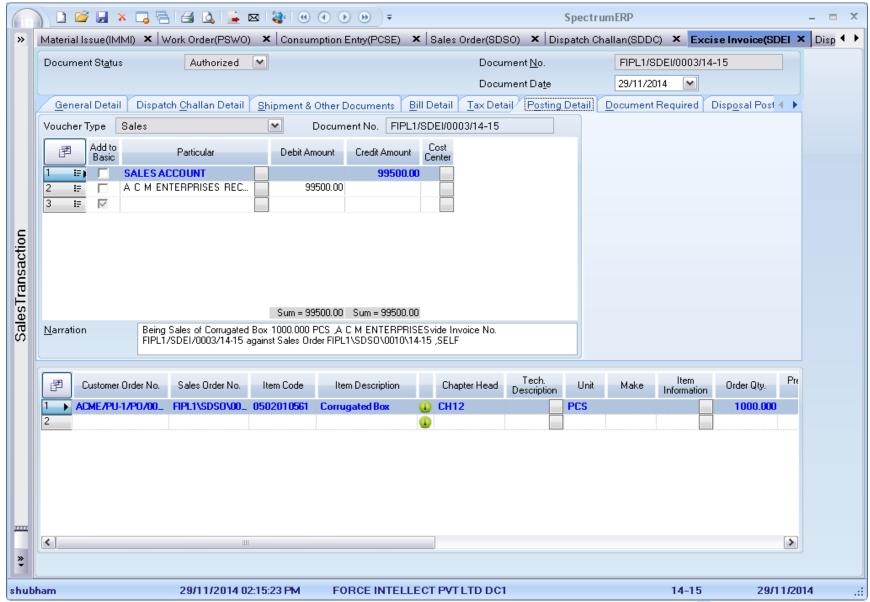
#### **Excise invoice: Item Detail**



#### **Excise Invoice: Tax Detail**

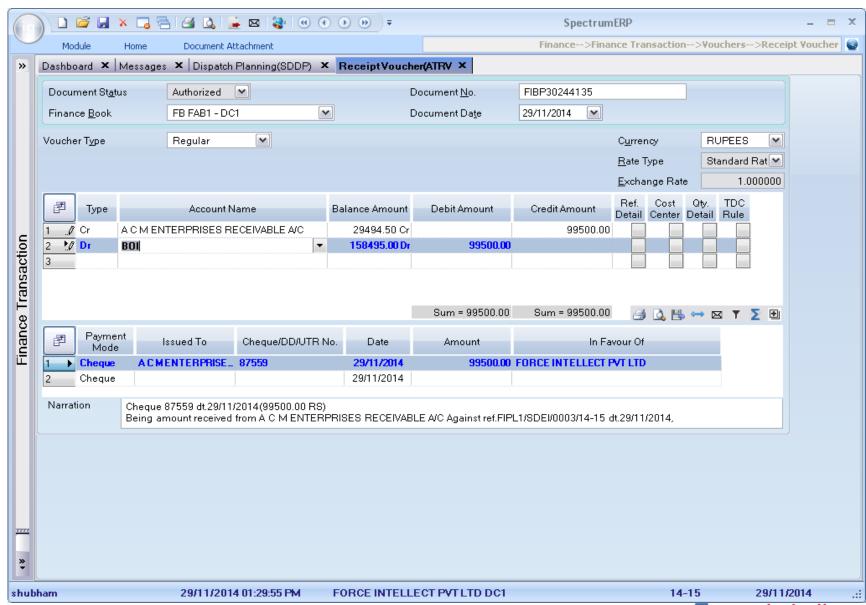


#### **Excise invoice: Posting Detail**

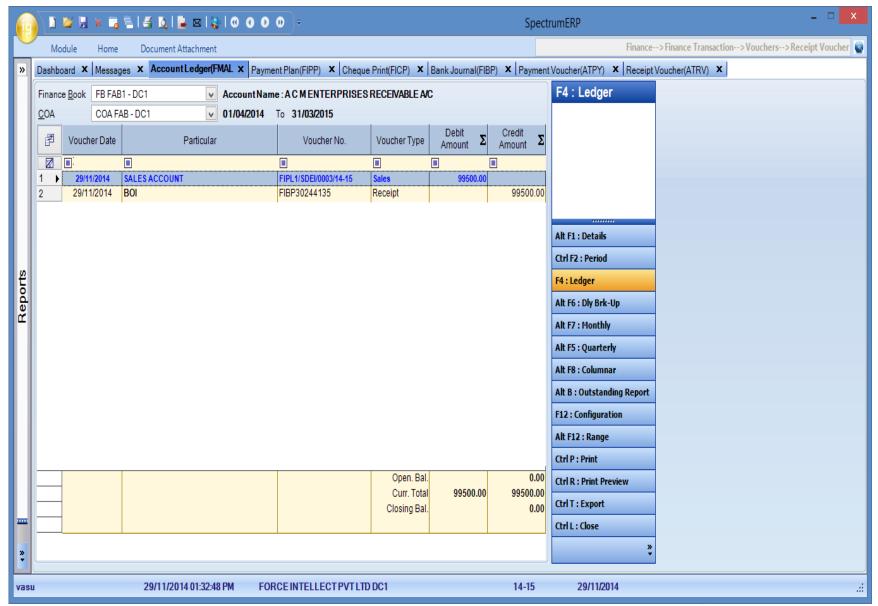




#### **Receipt Voucher:**

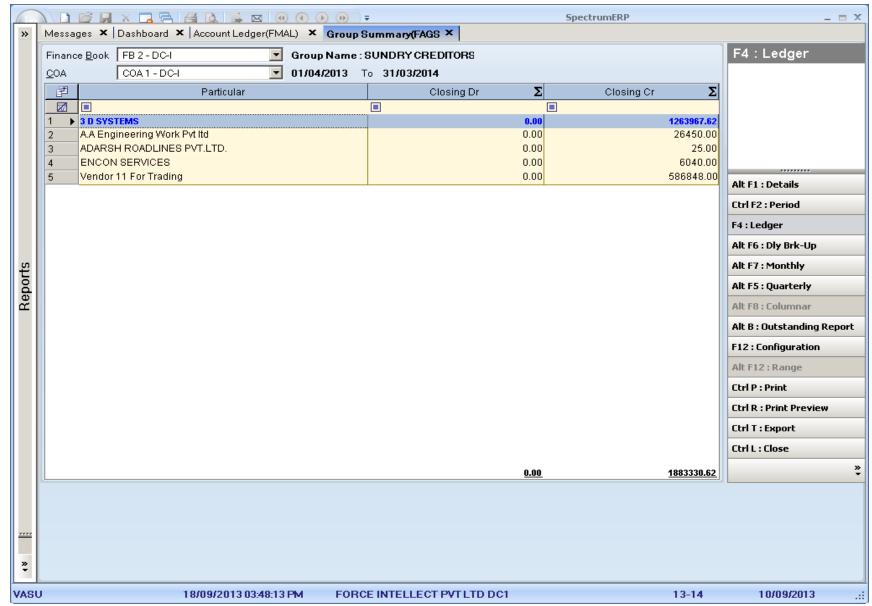


#### **Account Ledger:**



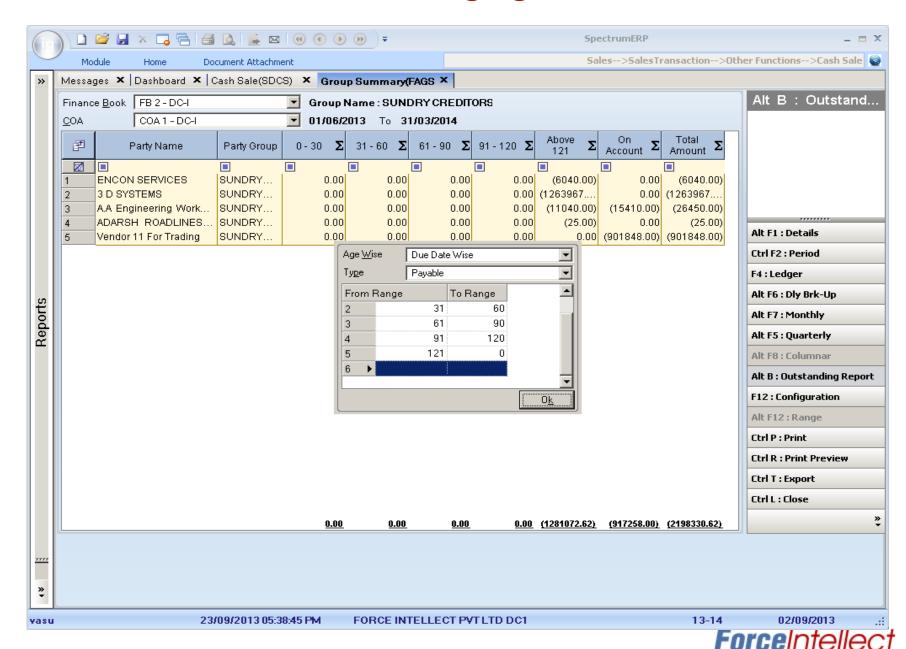


#### **Current Creditor List**





#### **Outstanding Age wise**



adding value, enabling growth

## **Sales Summary**

#### FORCE INTELLECT PVT. LTD.

#### Sales Summary

From Date: 01/04/2014 To Date: 30/10/2014

Material Type: Finished Goods

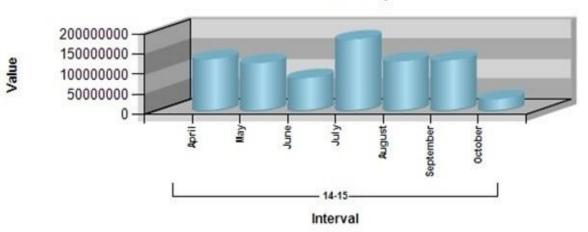
Interval: Monthly

Report Type: Party wise

Agent

Customer

#### Sales Summary



Interval Period	Quantity	Return Quantity	Amount	
April (14-15)	3325.210	0.000	130244086.36	
May (14-15)	2992.530	0.000	120167743.60	
June (14-15)	2053.500	0.000	83045786.24	
July (14-15)	4755.840	0.000	179559452.23	
August (14-15)	3631.420	0.000	125126175.48	
September (14-15)	3574.780	40.460	125739062.38	
October (14-15)	789.060	0.000	29777361.20	
* **	Total	,	793659667.49	



FIPL

# **Monthly Sales Tax Summary - Purchase**

#### FORCE INTELLECT PVT. LTD.

Purchase/expense Tax Summary for the period: 01/04/2014 To: 30/09/2014

Tax Rule	Particular	Basic Amount	Taxable Charges	Taxable Amount	Tax Amount	Other Charges	Total Amount
April - 2014	11.						
		1665331.00	157111.02	1820430.02		36408.98	1856839.00
VAT ON PURCHASE	VAT @ 14 %	226363.48	14543.88	240751.36	24420.64	3316.00	268488.00
	VAT @ 2 %	83882127.10	10335208.00	94217335.10	1884364.00	493.37	96102191.00
	VAT @ 5 %	9837320.95	1166723.72	10974968.17	548707.61	12057.20	11535730.00
	Month Total	95611142,53	11673586.62	107253484.65	2457492.25	52275.55	109763248.00
May - 2014							
		7110809.27	718225.22	7796101.49		64742.51	7860844.00
VAT ON PURCHASE	VAT @ 14 %	703139.16	60578.84	754071.20	104945.30	78.50	859095.00
	VAT @ 2 %	62234775.19	7680512.00	69915287.19	1398330.00	1576.92	71315194.00
	VAT @ 5 %	16246652.60	1857730.84	18048459.84	903434.99	16204.35	18967097.00
	Month Total	86295376,22	10317046.90	96513919.72	2406710.29	82602.28	99002230.00
June - 2014							
		934424.67	50960.16	970311.04		20450.98	990762.00
VAT ON PURCHASE	VAT @ 14 %	276115.18	13848.23	273683.41	37938.13	185.40	311806.00
	VAT @ 2 %	55793539.56	6899673.00	62693212.56	1253891.00	2289.00	63949392.00
	VAT @ 5 %	13123587.25	1409740.13	14504149.38	725803.52	20392.42	15249640.00
	Month Total	70127666,66	8374221.52	78441356.39	2017432.65	43317.78	80501600.00
July - 2014							
		8133416.54	906903.69	9034622.23		186457.77	9221080.00
VAT ON PURCHASE	VAT @ 14 %	434465.39	32495.61	390452.00	54462.00	72.00	444986.00
	VAT @ 2 %	71818846.79	8875302.00	80694148.79	1613894.00	1860.55	82309902.00
	VAT @ 5 %	11517483.90	1346634.95	12827638.19	641592.88	17478.80	13486706.00
	Month Total	91904212,62	11161336.25	102946861.21	2309948.88	205869.12	105462674.00



# **Monthly Sales Tax Summary - Sales**

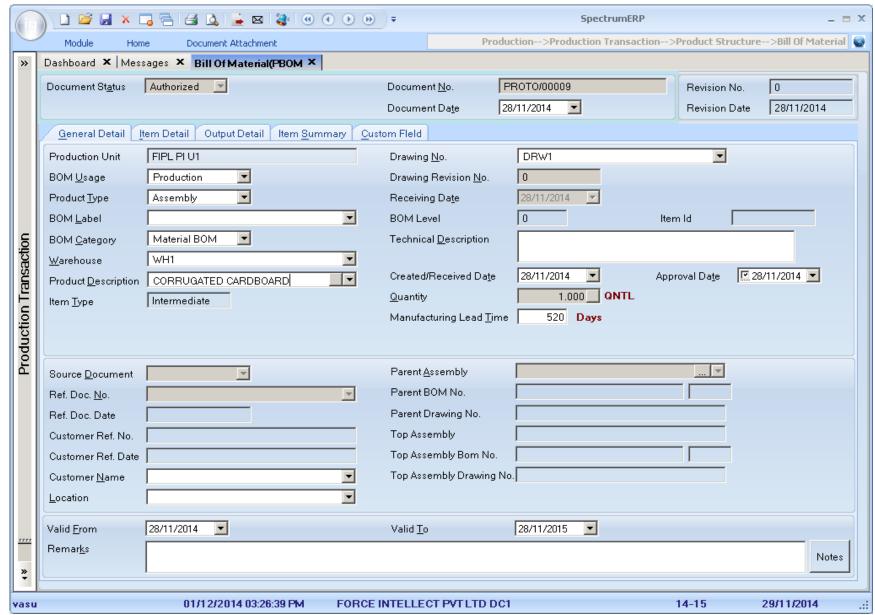
#### FORCE INTELLECT PVT. LTD.

Sales Tax Summary for the period: 01/04/2014 To: 30/09/2014

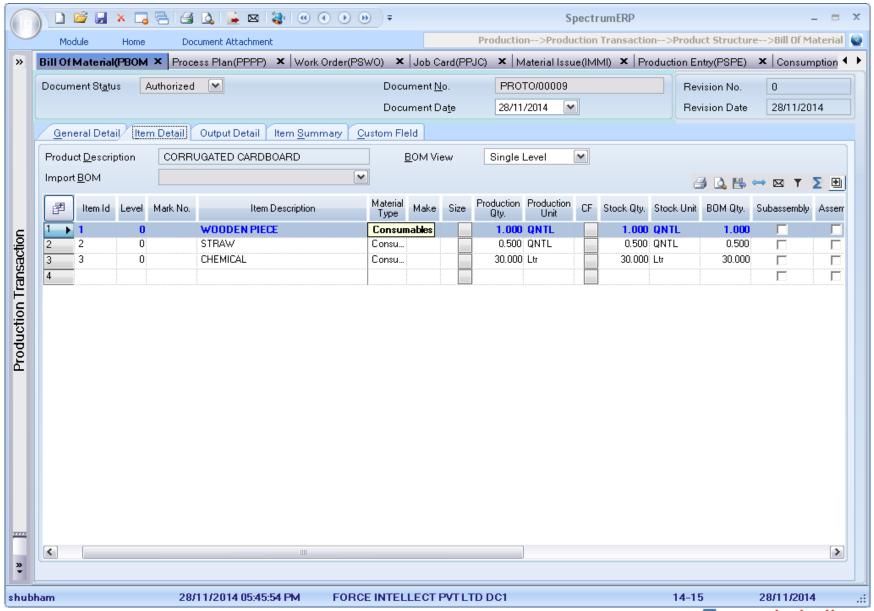
Tax Rule	Particular	Basic Amount	Taxable Charges	Taxable Amount	Tax Amount	Other Charges	Total Amount
April - 2014							
CST ON SALE	CST @ 5 %	819619.51	101602.00	921221.51	46181.00	76855.50	1044258.01
	CST @ 1%	39859428.84	4942615.00	44802043.84	449665.00	179389.98	45466424.82
	CST @ 2 %	91450.00	11303.00	102753.00	2055.00	0.00	104808.00
VAT ON SALE	VAT @ 2 %	5471760.00	676312.00	6148072.00	122962.00	0.00	6271034.00
	VAT @ 3 %	72136333.00	8945574.00	81081907.00	2439625.00	247554.00	83769086.00
	VAT @ 5 %	580116.00	32456.00	612572.00	30631.00	0.00	643203.00
	Month Total	118958707.35	14709862.00	133668569.35	3091119.00	503799.48	137298813.83
May - 2014							
CST ON SALE	CST @ 1%	21255945.50	2635384.00	23891329.50	239575.00	147326.50	24278231.00
	CST @ 2 %	1241000.00		1241000.00	24820.00	0.00	1265820.00
VAT ON SALE	VAT @ 3 %	82588732.10	10240850.00	92829582.10	2792872.00	267060.90	95889515.00
	Month Total	105085677.60	12876234.00	117961911.60	3057267,00	414387.40	121433566.00
June - 2014							
CST ON SALE	CST @ 1%	35795533.00	4438148.00	40233681.00	403455.00	181796.00	40818932.00
VAT ON SALE	VAT @ 2 %	325757.25	40264.00	366021.25	7320.00	0.00	373341.00
	VAT @ 3 %	36039904.99	4468815.00	40508719.99	1218729.00	126064.01	41853513.00
	Month Total	72161195,24	8947227.00	81108422.24	1629504.00	307860,01	83045786.00
July - 2014							
CST ON SALE	CST @ 1%	32885343.48	4077345.00	36962688.48	370657.00	418908.52	37752254.00
	CST @ 2 %	62410.00	7714.00	70124.00	1402.00	0.00	71526.00
	CST @ 4%	578521.70	71735.00	650256.70	26085.00	1861.30	678203.00
VAT ON SALE	VAT @ 2 %	17328931.50	2141856.00	19470787.50	389413.00	1.50	19860202.00
	VAT @ 3 %	104436251.55	12950844.00	117387095.55	3531937.00	349764.45	121268797.00
	Month Total	155291458.23	19249494.00	174540952.23	4319494.00	770535.77	179630982.00



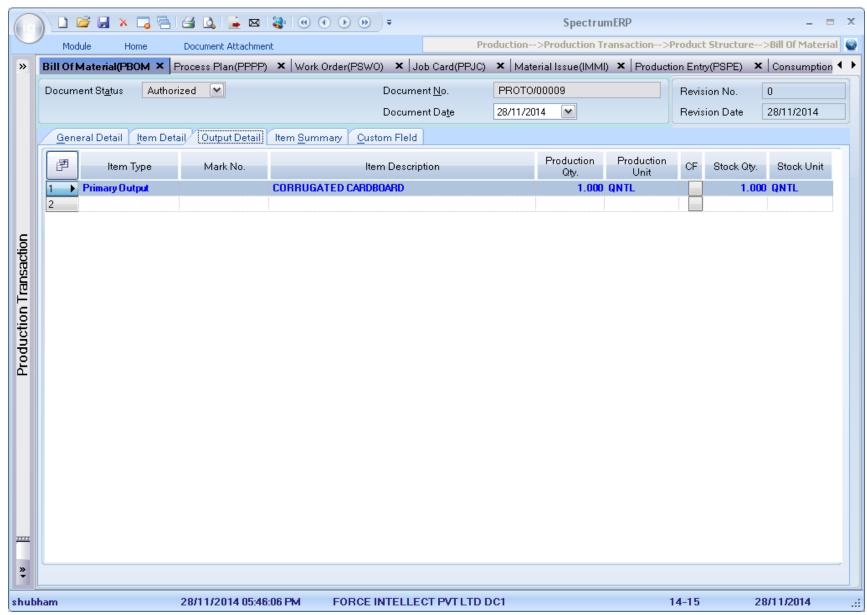
# **Bill of Material (BOM): General Tab**



## **Bill of Material (BOM): Item Detail for inputs**

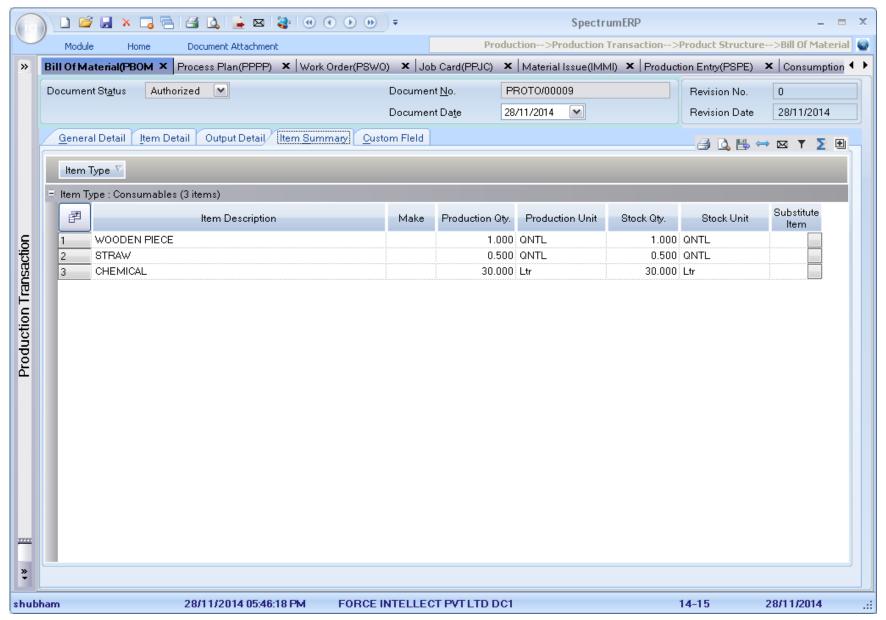


# **Bill of Material (BOM): Output Detail**



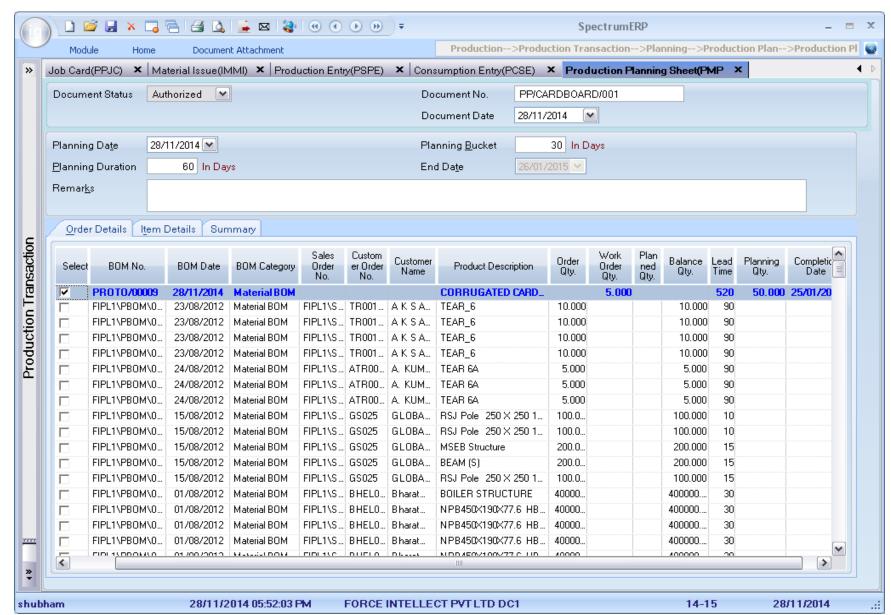


# **Bill of Material (BOM): Item Summary**



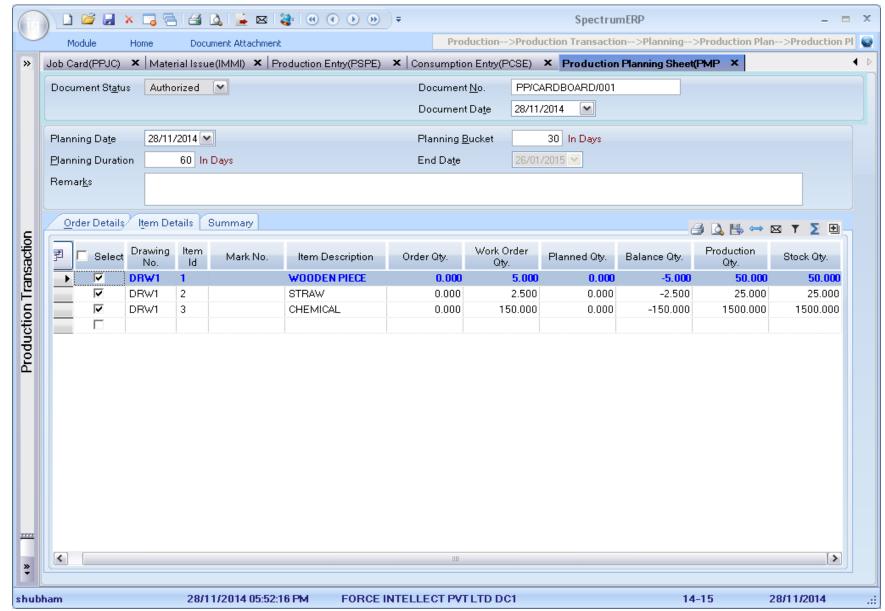


#### **Production Plan: Order Detail**



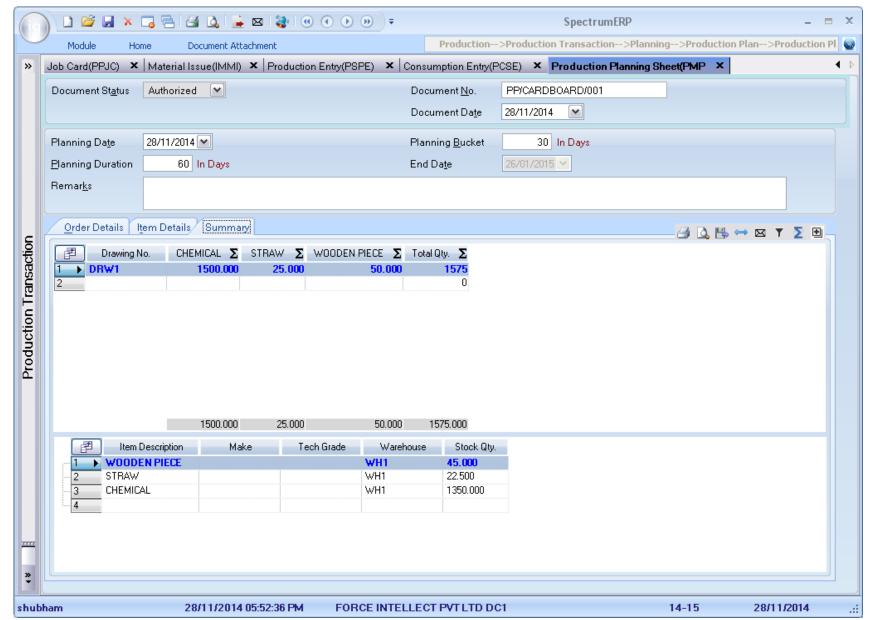


#### **Production Plan: Item Detail**



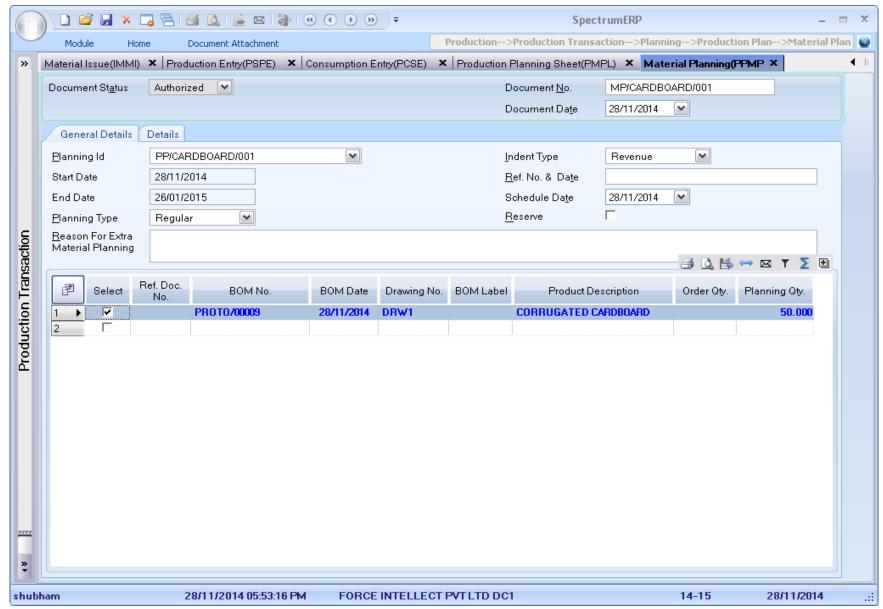


### **Production Plan Summary**



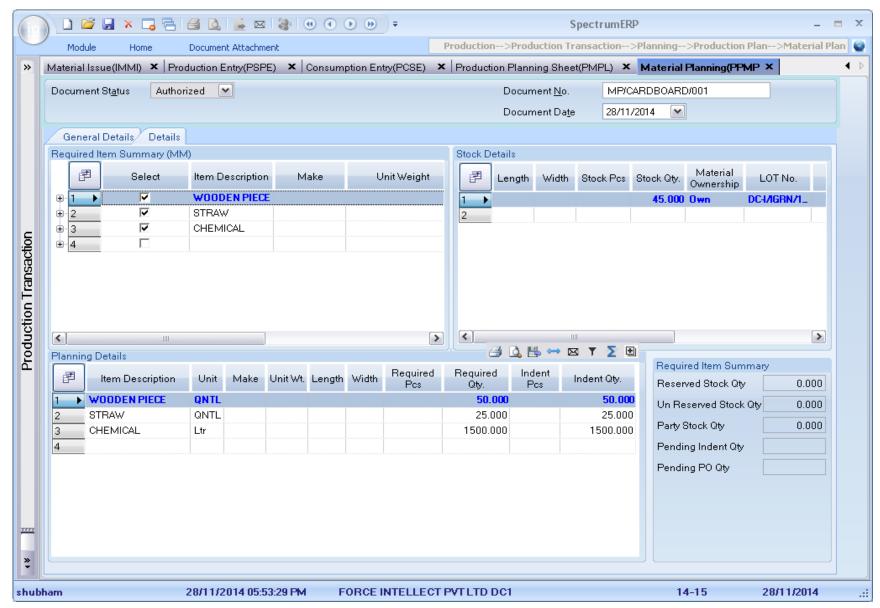


#### **Material Plan: General Detail**



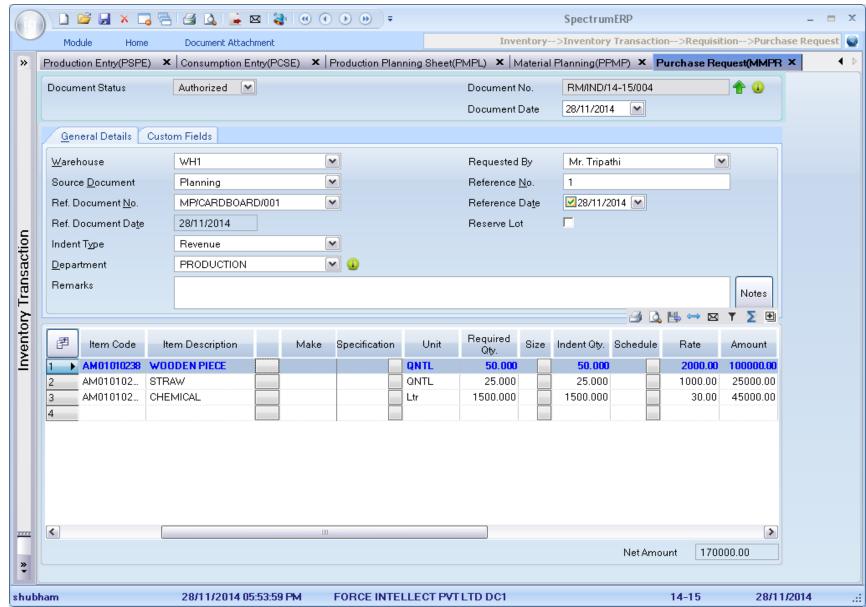


#### **Material Plan: Item Summary**

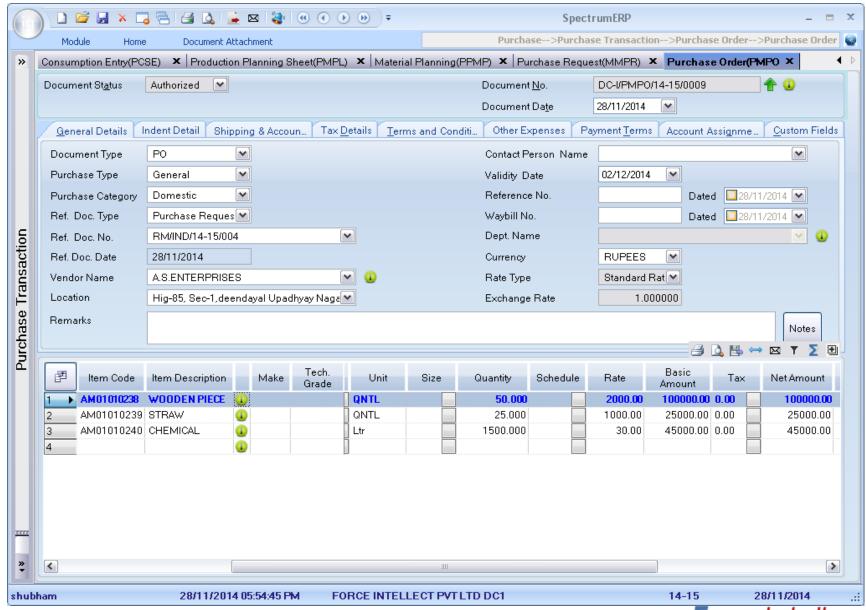




#### Purchase Request:

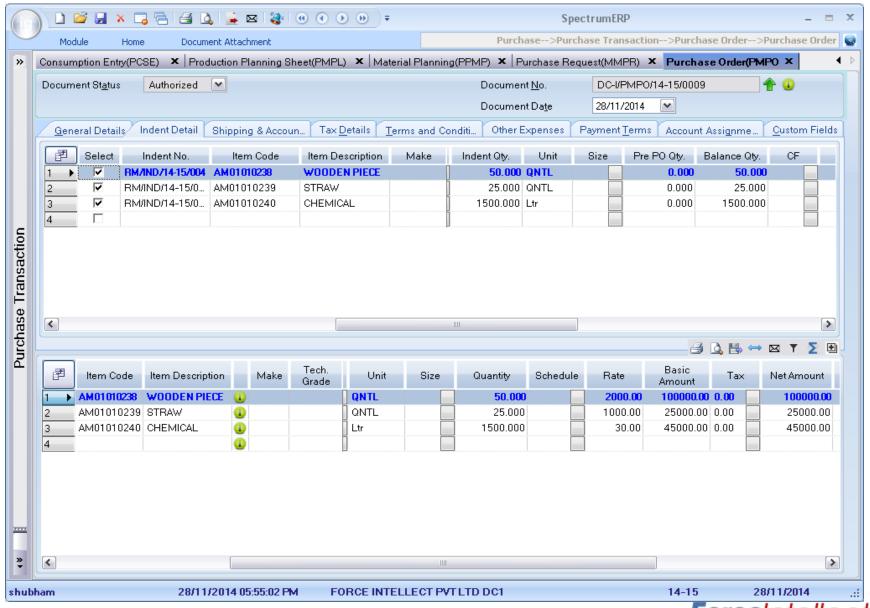


#### **Purchase Order: General Detail**

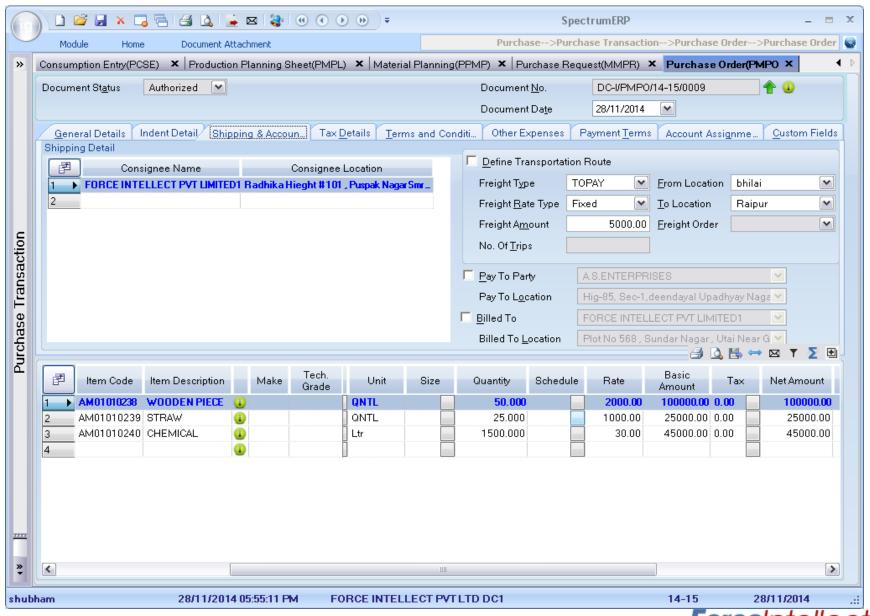




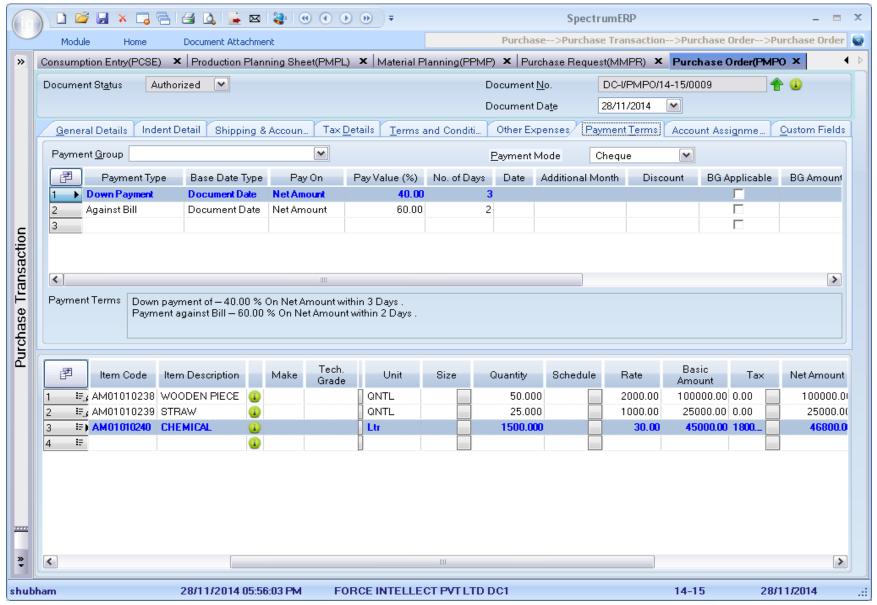
#### **Purchase Order: Indent Detail**



#### Purchase Order: Shipping

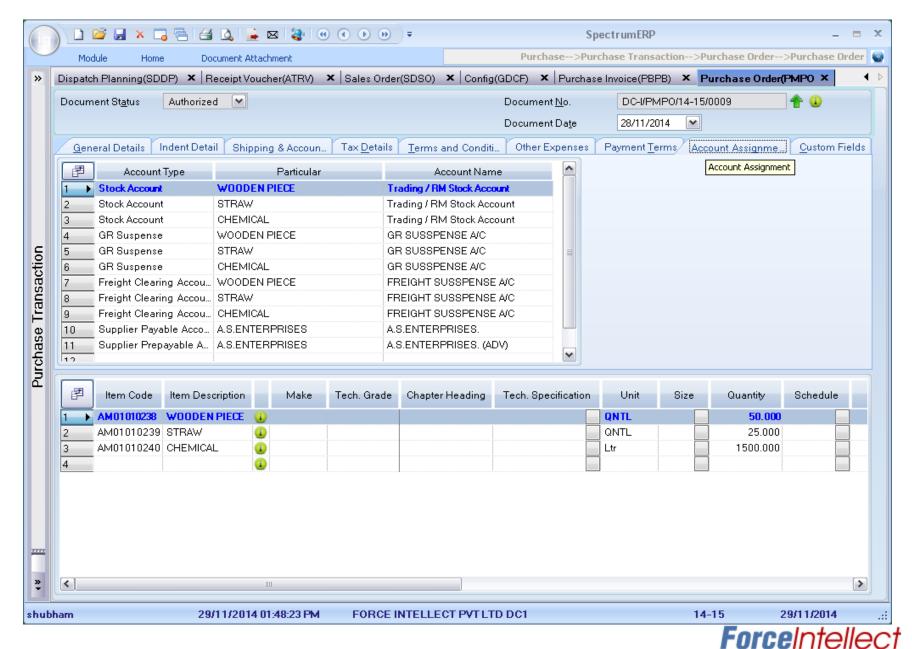


## **Purchase Order: Payment Terms**



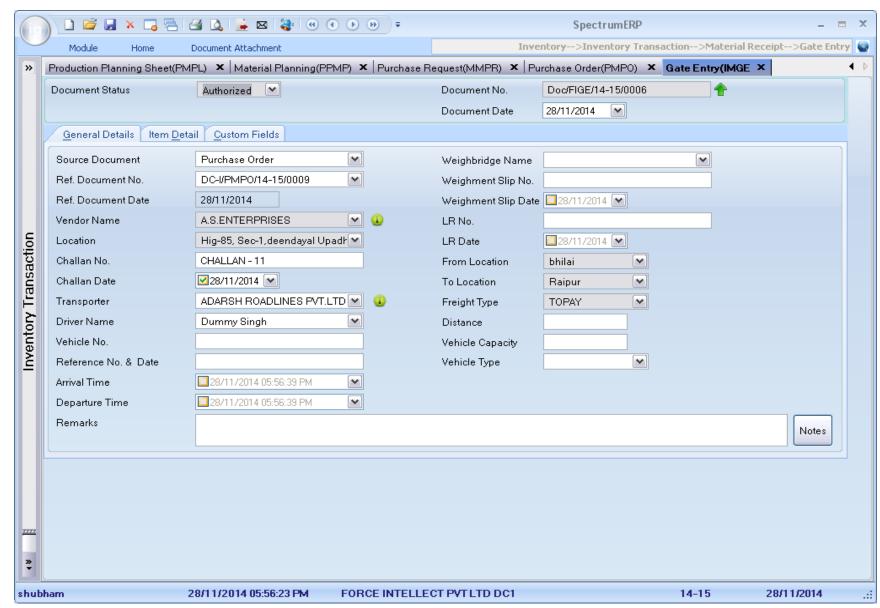


## Purchase Order: Account Assignment



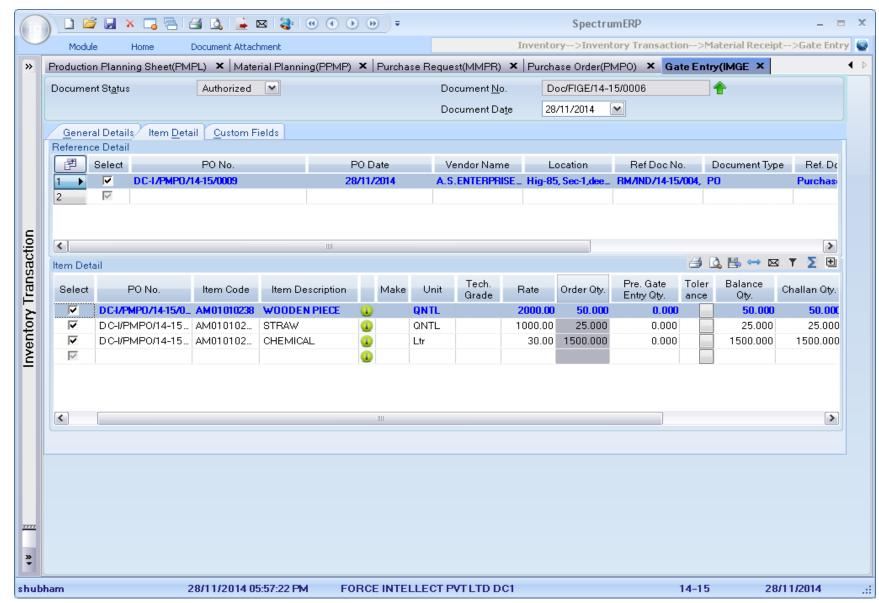
adding value, enabling growth

## **Gate Entry: General Detail**



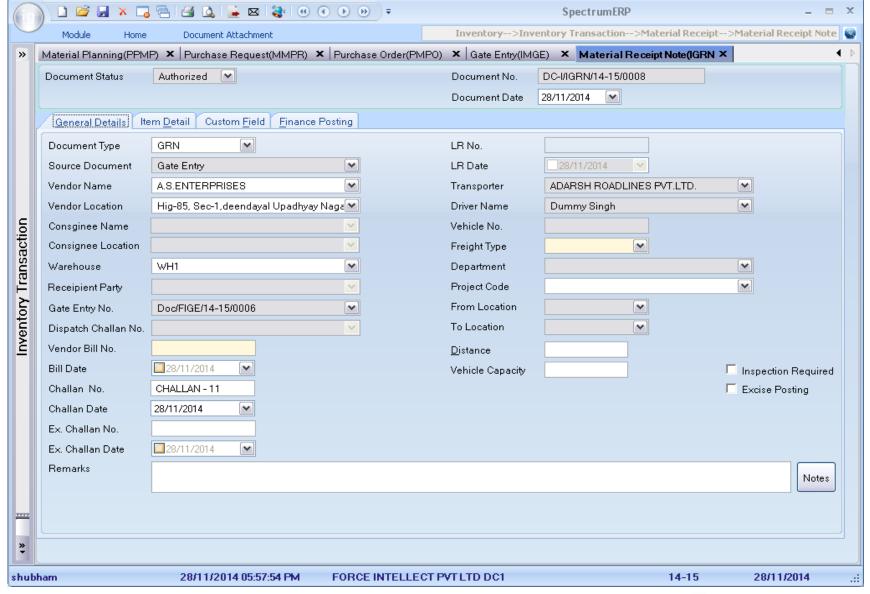


## **Gate Entry: Item Detail**



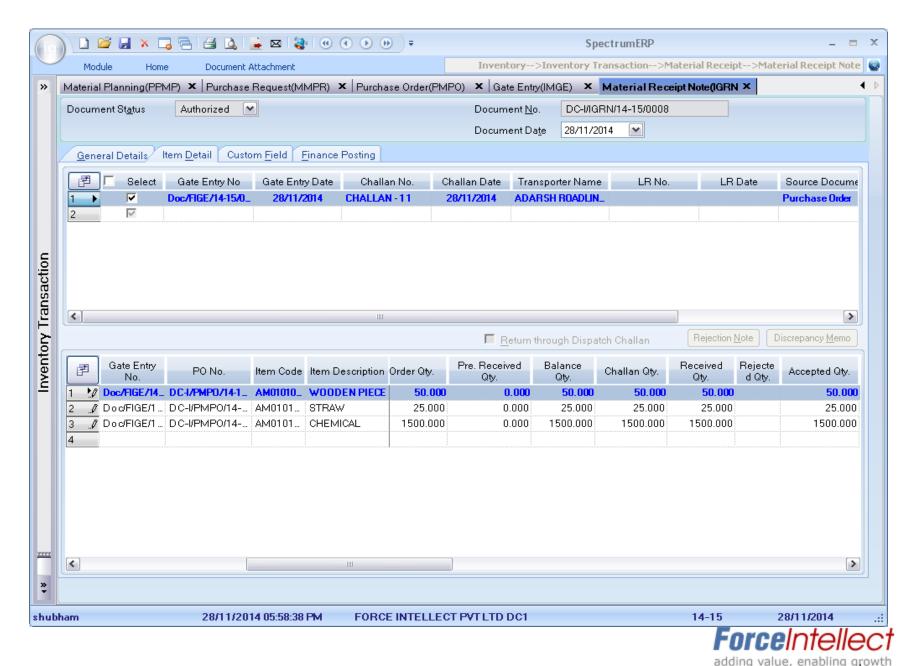


## **Material Receipt Note/Good Receipt Note: General Detail**

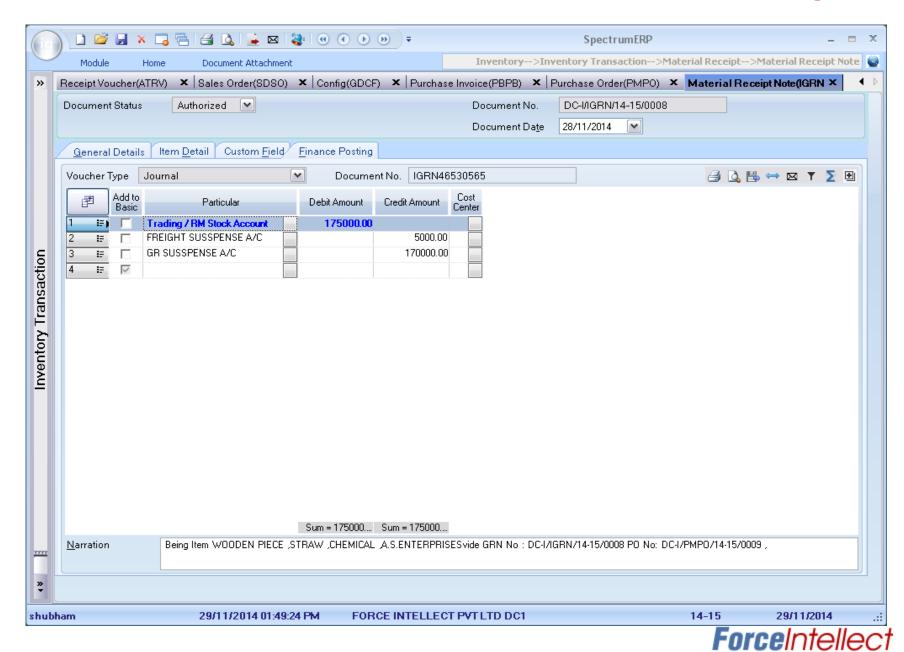




## **Material Receipt Note/Good Receipt Note: Item Detail**

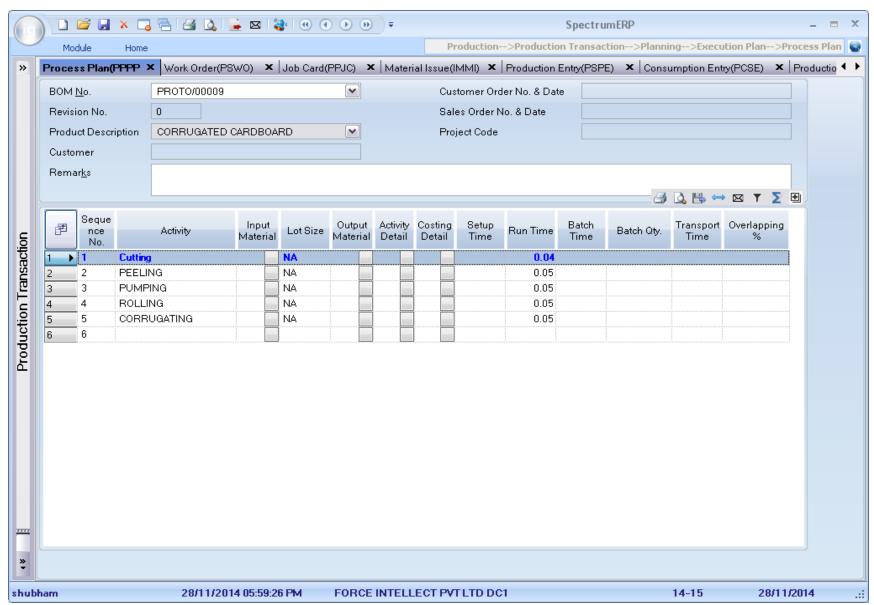


## **Material Receipt Note/Good Receipt Note: Posting**



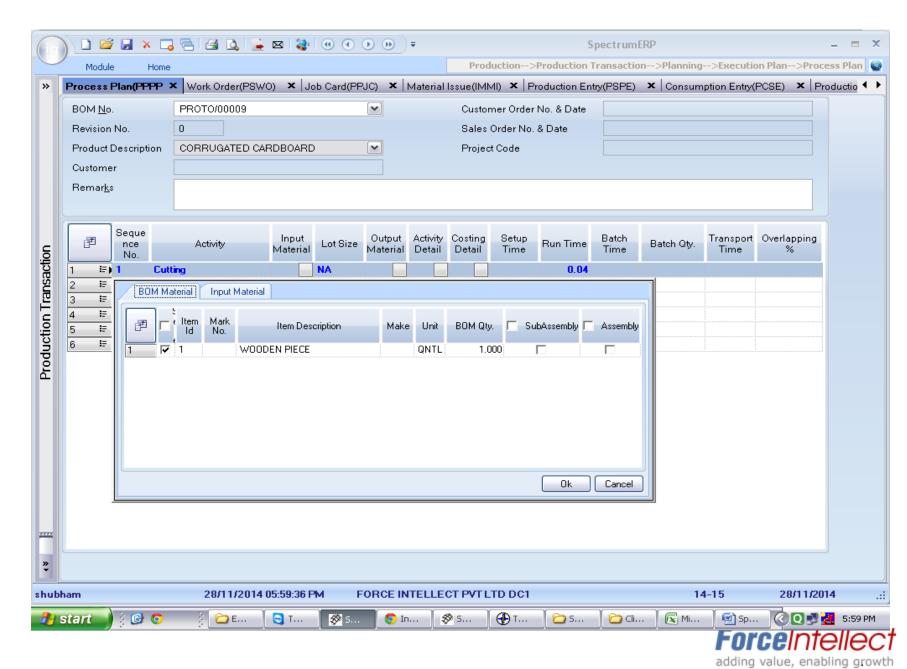
adding value, enabling growth

#### **Process Plan:**

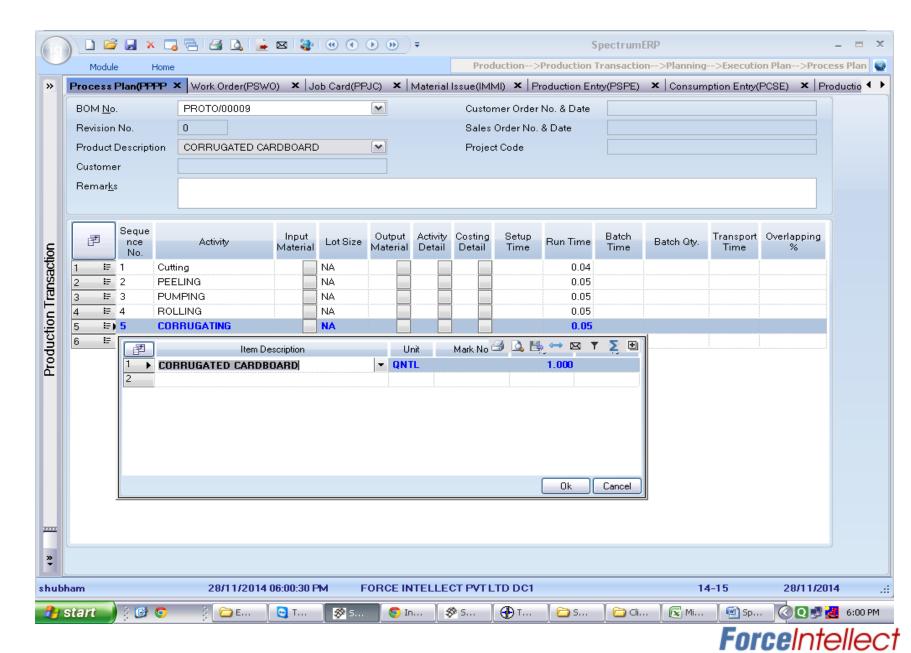




#### **Process Plan: Input Material**

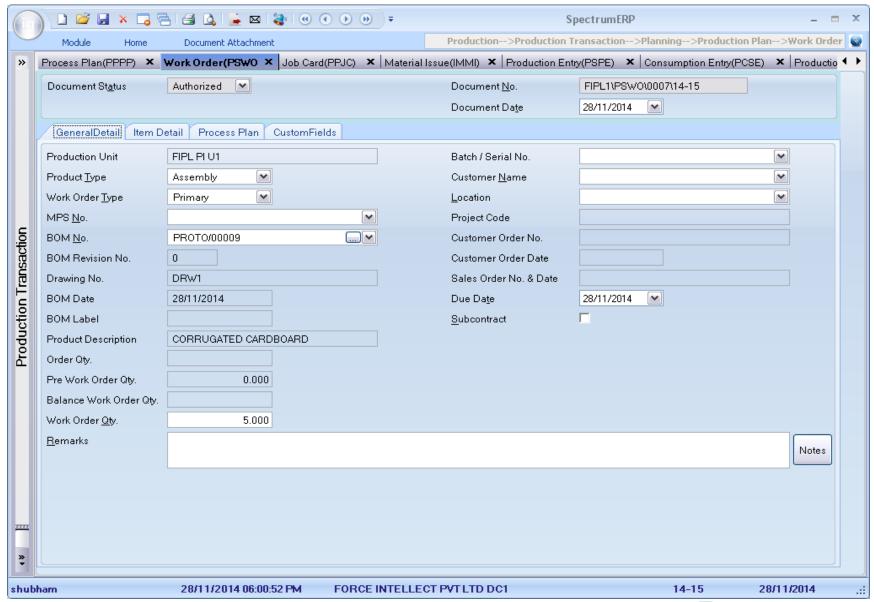


#### <u> Process Plan: Output Detail</u>



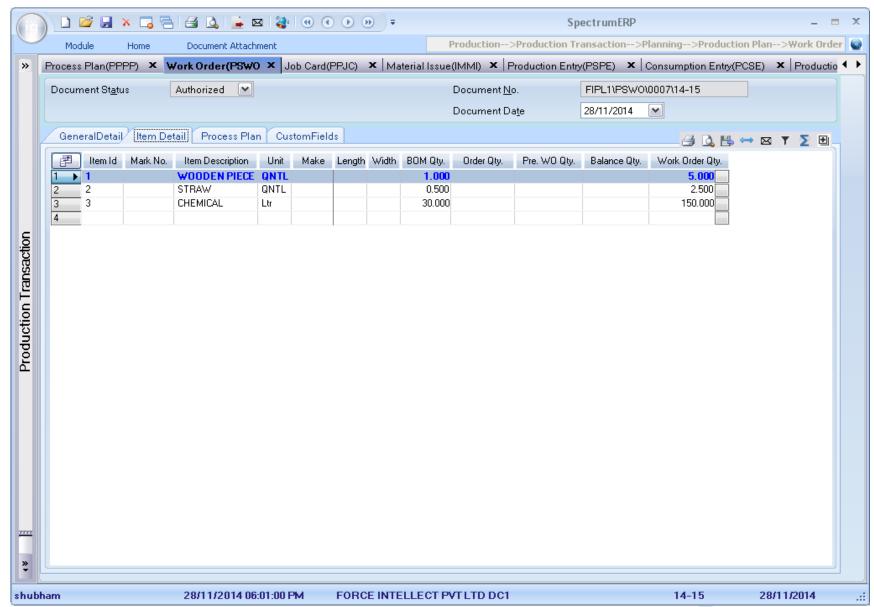
adding value, enabling growth

#### **Work Order: General Detail**

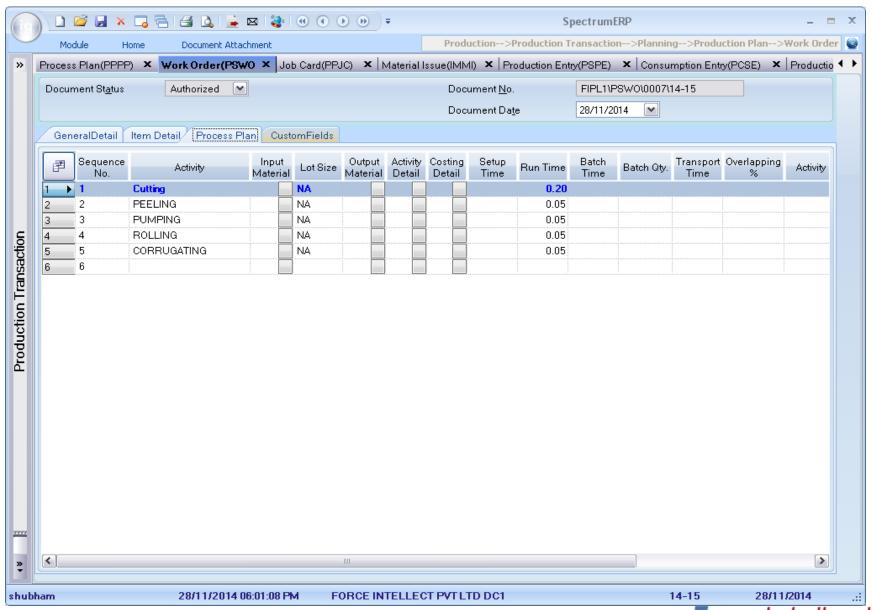




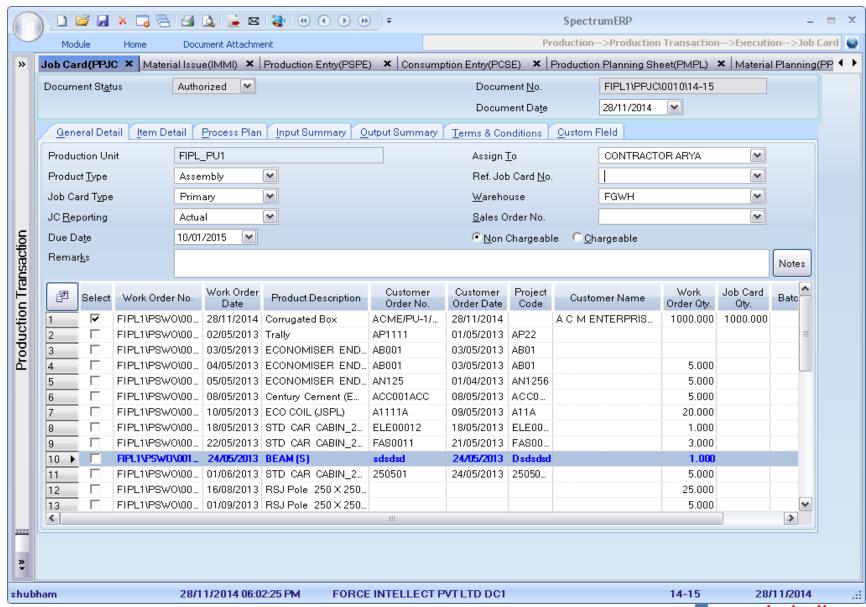
#### **Work Order: item Detail**



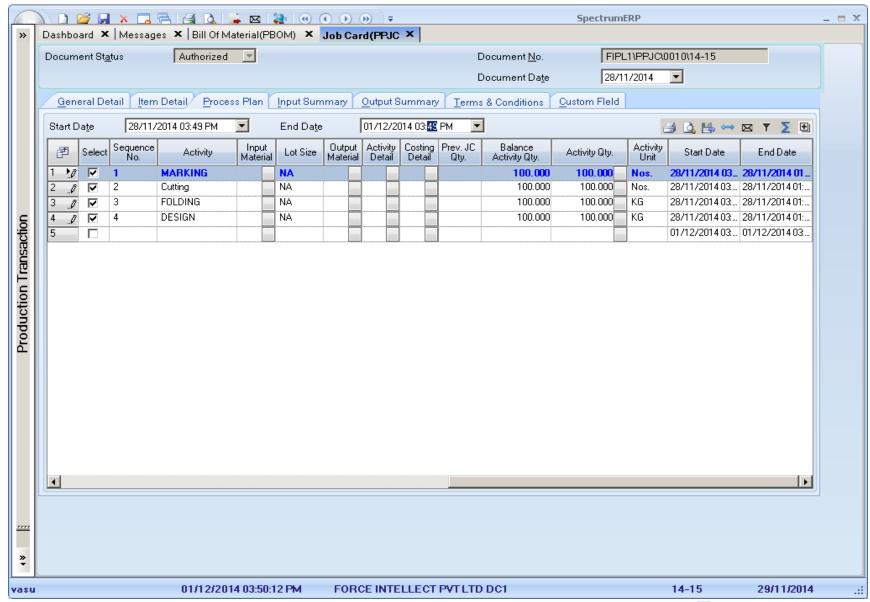
#### **Work Order: Process plan**



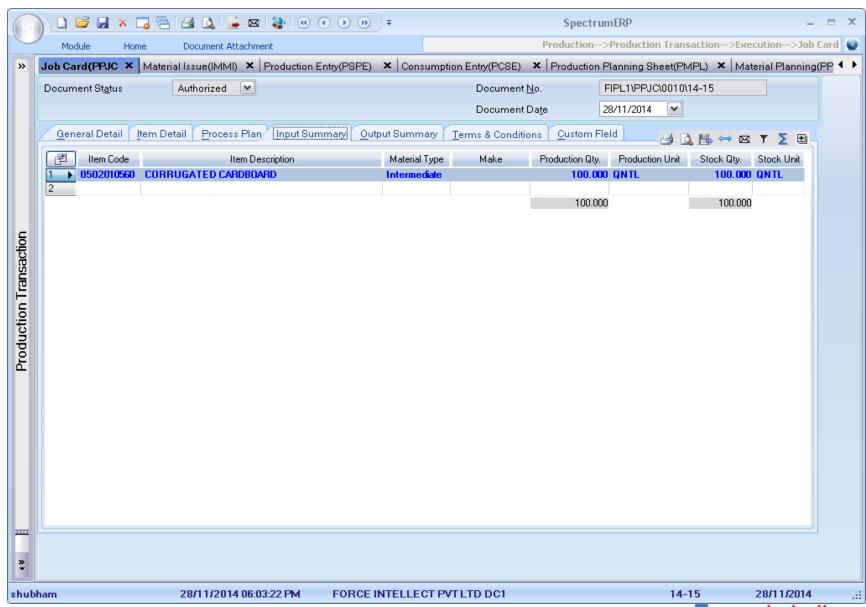
#### **Job Card: General Detail**



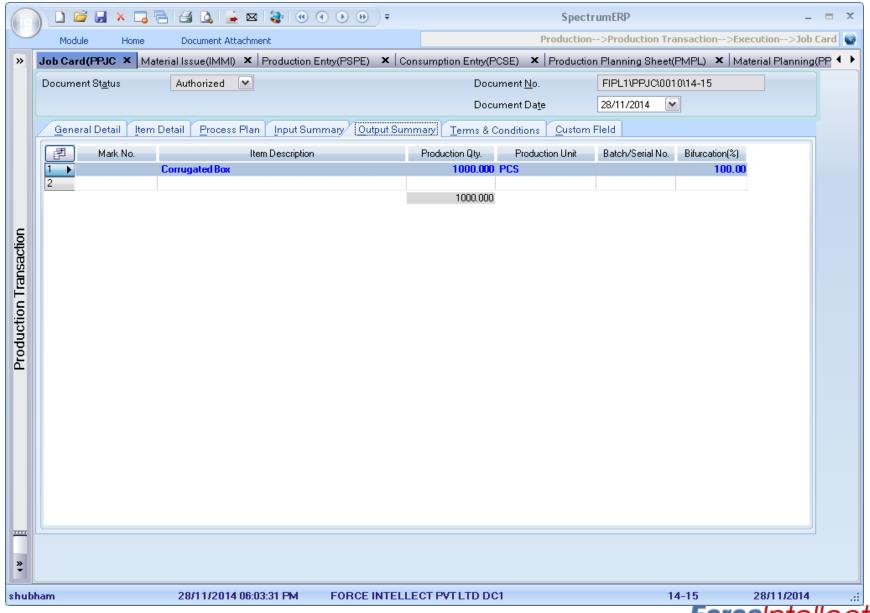
#### **Job Card: Process Plan**



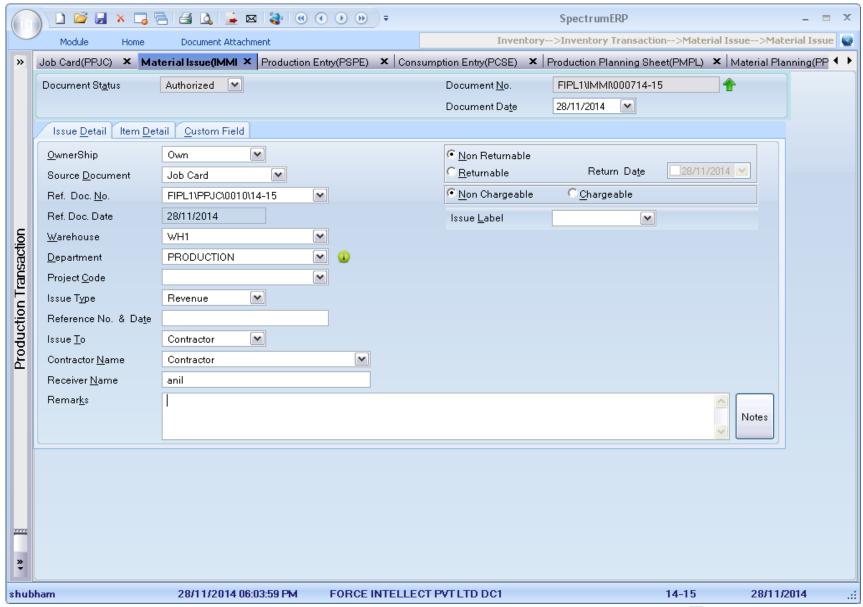
## **Job Card: Input Detail**



## Job Card: Output Detail

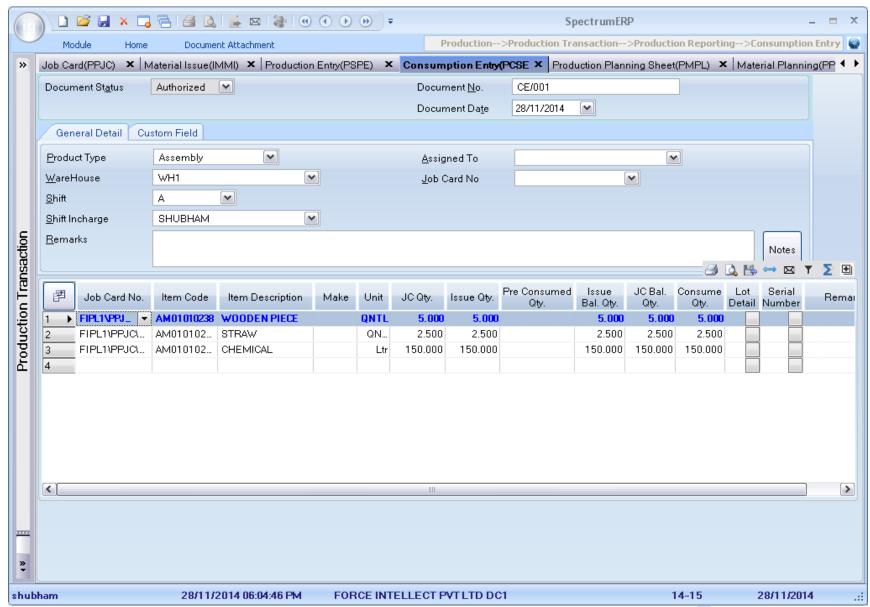


## **Material Issue (Against Job Card):**



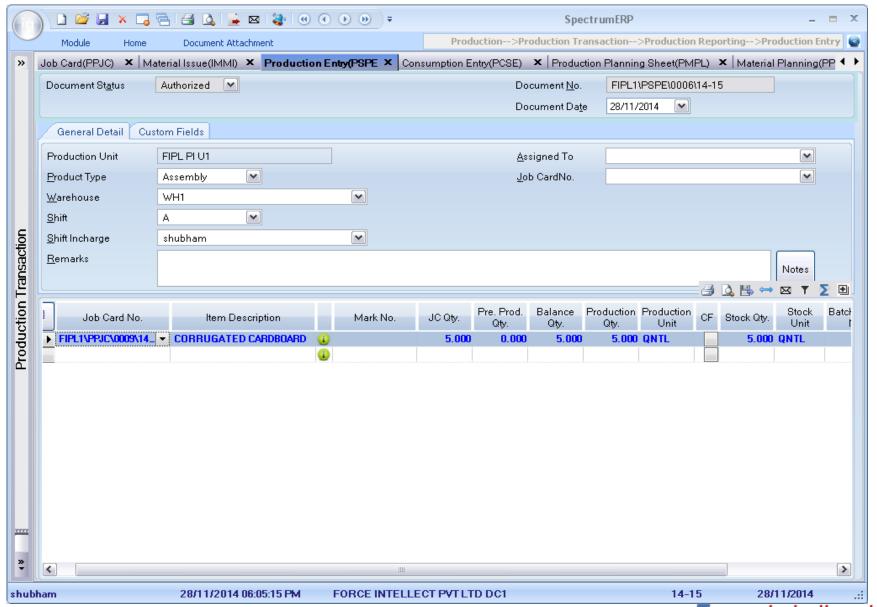


## **Consumption Entry:**

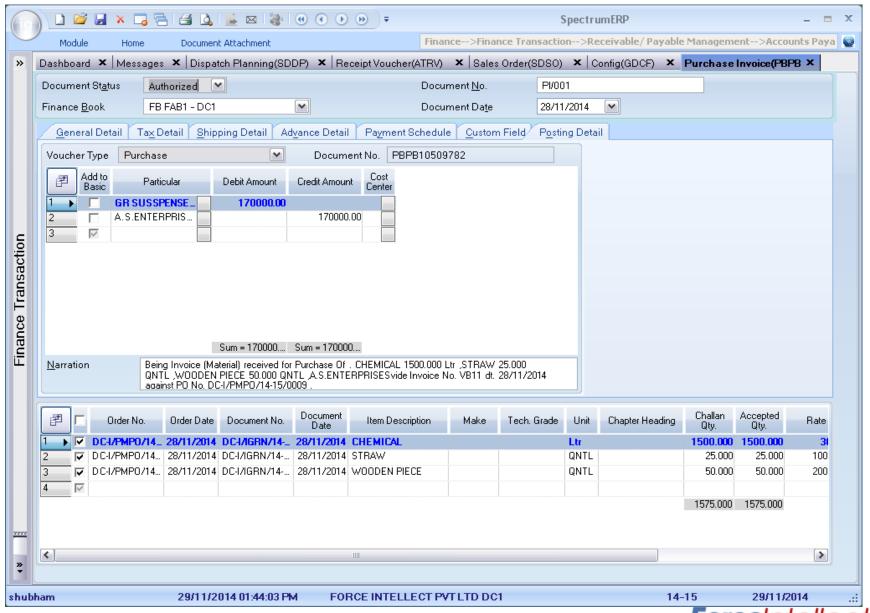




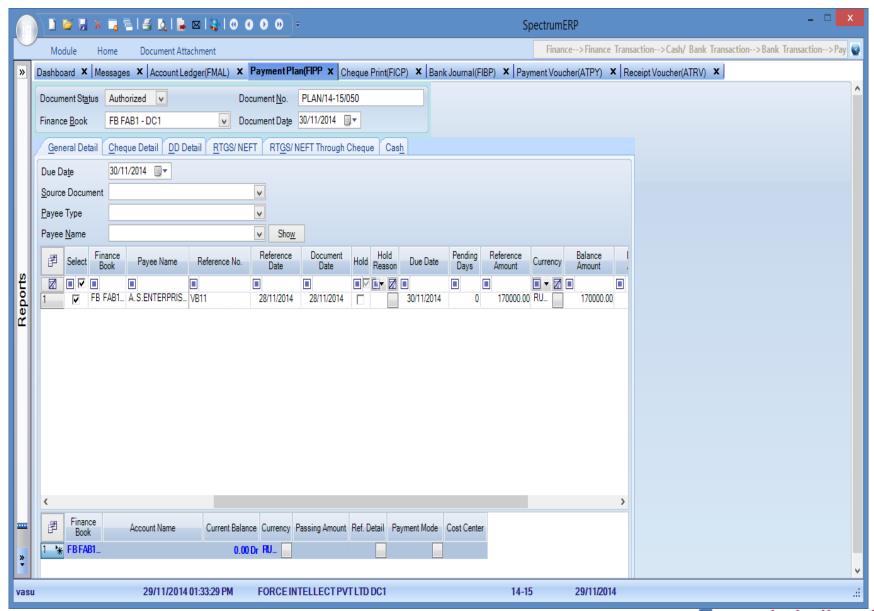
## **Production Entry:**



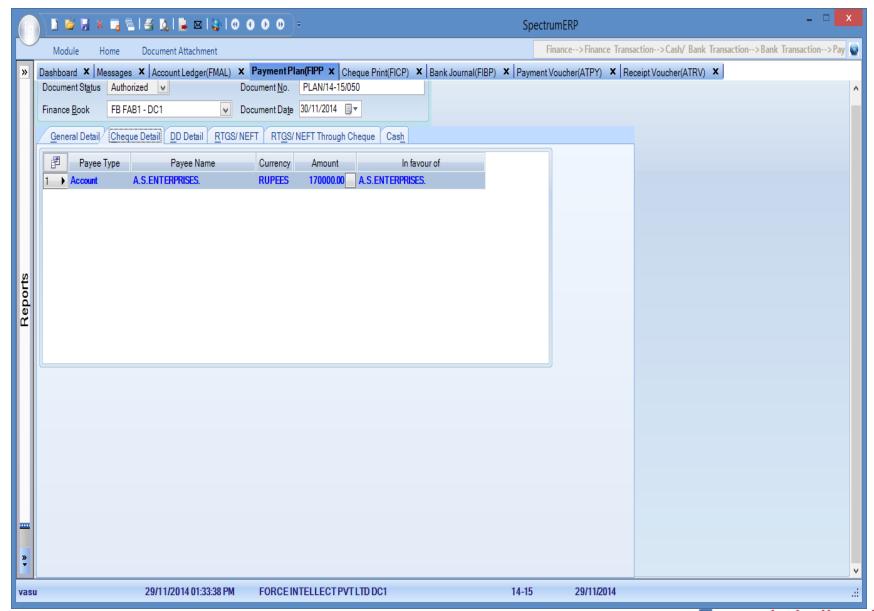
#### Purchase bill:



## **Payment Plan: General Detail**

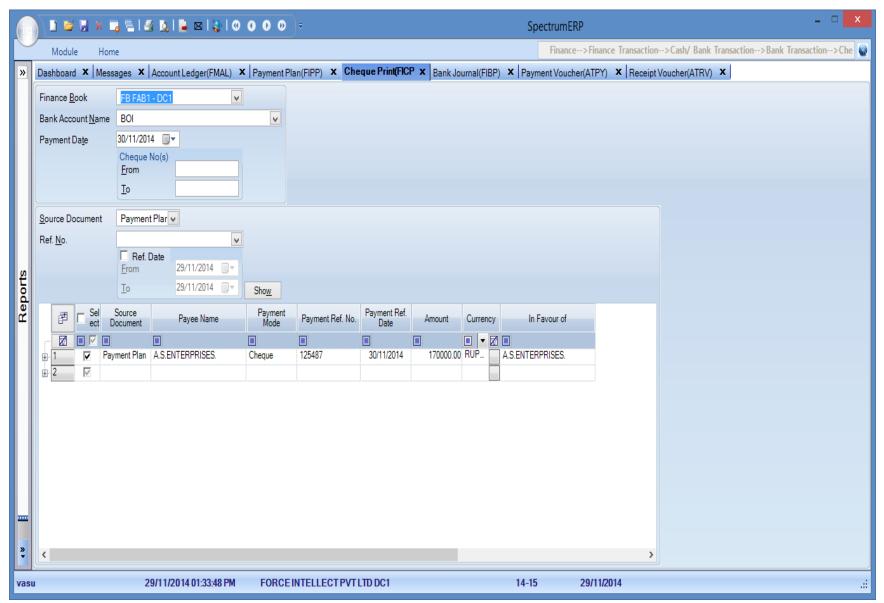


## **Payment Plan: Check Detail**



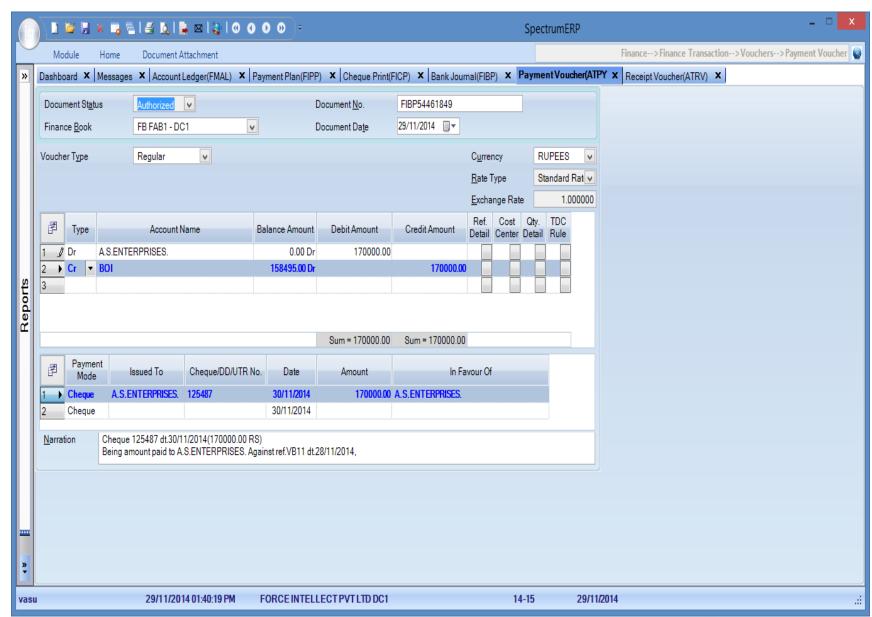


#### **Cheque Print:**



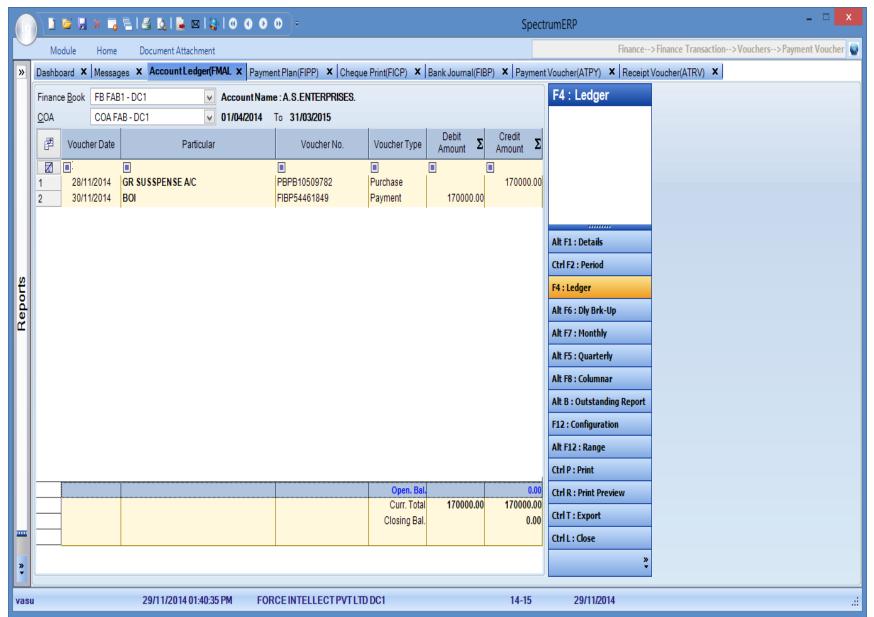


## **Payment Voucher:**





#### **Account Ledger:**





#### **SpectrumERP Features & Benefits**

- On Line accounting
- Single Interface for all modules
- Task Scheduler with Calendar, User Chat System
- Data Import for master entries
- Customized auto number setting for different documents
- **■** File Attachment transaction wise
- Value Rounding
- Information Tools
- Integrated Mail System
- Alerts and Notification
- Export data in Excel or others Format
- Document Print Format Customizable
- MIS Reports
- Analysis Reports
- User Role & Right Management



#### **SpectrumERP Production Features & Benefits**

- Highly integrated with MM, Sales, Finance and other module
- Multilevel BOM Creation
- Engineering Change Management
- Material and Capacity Planning
- Master Production Scheduling
- Routing and capacities
- Costing based on all direct and indirect resources and expenses
- Estimation based on material and process plan
- Production plan for machines for their optimum utilization
- Production schedule generation for machines detailing input and output
- Work Center Definition
- Machine efficiency and utilization analysis
- Process requisition generation for processes to be subcontracted
- Quantity reservation for production
- Automatic generation of job orders for production



#### **SpectrumERP Purchase Features & Benefits**

- **■** Transportation route maintain
- **■** Expense management with different route
- **■** Tax concession form management
- Commercial, excise and service tax assignment as per order
- Item purchase UOM may be different from stock UOM.
- Multi currency supportability.
- Material wise last 10 purchase prize with order detail that helps on negotiates.
- Quotation based comparative statement
- Exact material valuation integrated with freight, taxes, discounts etc, L rate find out.
- Multiple location of same party manage in single party ledger
- Order qty tolerance may be applicable
- As per payment term down payment adjust at finance final bill passing.
- Order progress flow and follow-up history.
- Order analysis possible as per different entities like item , party



#### **SpectrumERP Inventory Features & Benefits**

- Project wise stock management and reserve stock feature
- Highly integrated with production, planning, maintenance, finance and other module
- Provision for budgeting and controlling both for projects and consumable items
- Supports drop shipment cases.
- Valuation method-FIFO,W-Avg, lot for lot
- Multiple units of measurement ( stock , purchase , sales , production)
- Warehouse management In-house and external
- End to end lot traceability
- Physical Inventory and cycle count support
- Exact material valuation integrated with freight, taxes etc
- Complete excise functionality and other functionalities for MM
- **■** Transportation route maintain
- Expense management with different route
- **■** Tax concession form management
- Support material ownership party or own
- Stock analysis possible as per stock type and nature wise
- Receiving analysis possible as per stock type and nature wise
- Consumption analysis possible as per stock type and nature wise



#### **SpectrumERP Sales Features & Benefits**

- Easy enquiry classification, detailing with sales person.
- Multiple currencies and multiple consignees
- **■** Provision for short close, cancellation of sales order
- Material rate setting
- Advance can be adjusted in commercial invoice
- Tax concession for detail
- Performa and Supplementary Invoice can manage for advance and difference
- Increase sales revenue.
- Integrated with all support departments like MM, Finance and Production
- Sales order and sales analysis



#### **Delivery & Support System**

With our experience we understand that successful completion of a project is only the beginning of our bond with our customers. To strengthen this bond and support our customers more promptly and satisfactorily, we have a strong support system with features like:

- **O** User Training
- Document Print Format customization
- Onsite support after implementation
- Well established system and processes for issue tracking
- Support through remote access
- Support through e-mail & telephone (during business hours)
- **©** New Cases Update
- Annual Maintenance Contract



#### **Conclusion**

SpectrumERP is a solution specially designed for B2B Supplier. It covers all your current and future business needs. It has tool to improve your productivity and performance. It helps enhance the performance of business by:-

- A tool to implement business plan
- Better analysis and planning capacity
- Improved resource utilization
- Better business performance
- Increased confidence & reputation



# Thank you!

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